

Sanlam's comprehensive biennial survey of

Retirement Benefits in South Africa

1998

Edition 9




Sanlam
Employee Benefits



INDEX

Introduction	page 2
Our experts' views on typical questions from the industry	
• <i>Pre-funding of pensioners' medical scheme contributions</i>	page 4
• <i>Aids Ban will-it affect our retirement fund? And what can we do?</i>	page 6
• <i>To whom does the surplus in our fund belong, and how should it be applied?</i>	page 8
• <i>Communication with members of retirement funds</i>	page 10
• <i>Choice of an administrator</i>	page 11
• <i>Reserve accounts (defined contribution funds)</i>	page 12
• <i>Discrimination</i>	page 14
• <i>Individual investment choices</i>	page 16
• <i>Investment return versus fund interest - Why the difference?</i>	page 18
• <i>Tax on retirement funds: differences between pension and provident funds</i>	page 20
Trends	
• <i>Defined benefit funds</i>	page 22
• <i>Defined contribution funds</i>	page 29
• <i>Provident funds</i>	page 34
Statistics	
• <i>Defined benefit funds</i>	page 38
• <i>Defined contribution funds</i>	page 55
• <i>Provident funds</i>	page 70



*Nick Christodoulou,
Chief Executive,
Sanlam Employee
Benefits*

INTRODUCTION

Sanlam Employee Benefits takes pleasure in publishing the findings of its ninth biennial survey of retirement benefits in South Africa.

This comprehensive survey provides the retirement fund industry with an essential tool for the management of retirement funds, and will also provide interested parties with the necessary information to determine whether their current benefits meet market requirements.

Furthermore, the increasing complexity and changed legislation within the retirement fund industry has placed additional responsibilities and accountabilities on trustees, who can now be held personally responsible for possible lawsuits by fund members.

It will therefore come as no surprise to anyone that trustees are increasingly demanding expert advice where their own skills and knowledge can no longer keep pace with the rapid changes in the environment. We are sure that this survey will add value in this context and, as in the past, become a notable reference in the industry.

As in 1996, separate surveys are provided for **Defined Benefit Funds**, **Defined Contribution Funds** and **Provident Funds**. Analyses of small and large funds also appear in the survey.

To give the survey even greater significance, we decided to offer the following additions this year:

- Together with the survey you will receive a computer diskette (with a manual) which will enable you to electronically compare the benefit structure of your own fund with those in the marketplace.
- Articles by experts at Sunam Employee Benefits addressing typical issues raised by the management of retirement funds.
- A more comprehensive discussion of general trends in the industry.

I would like to thank all participants in the survey for taking the time and trouble to complete the questionnaire. Because of your contribution we are sure that this publication will remain an essential source of reference in the retirement industry.



"This comprehensive survey provides the retirement fund industry with an essential tool for the management of retirement funds."

Profunding of pensioners' medical scheme contributions



"As few pensioners can afford to pay medical scheme contributions themselves, profunding by the employer is essential to ensure access to private care."

In the past, and to a large extent still today, contributions to medical funds were usually differentiated only on the basis of income and number of dependants. Consequently most pensioners contributed on relatively low scales, in spite of their high medical expenses. It has also become fairly common practice for the employer to subsidise pensioners' contributions or pay them in full. Sanlam's surveys on retirement benefits show that approximately 73% of employers follow this practice.

Mainly owing to a relatively small number of pensioners, this practice did not put great pressure on employers' cash flow. However, various reasons contributed to a rise in costs in respect of pensioners, and this practice will therefore not be able to be maintained. The reasons are:

- In recent years medical costs have risen more rapidly than the inflation rate. Technological advances, increasing costs of medicine and services, and excessive use or abuse of medical services have contributed to this.
- Another factor that plays a role in South Africa is that the average retirement age of men is declining as retirement ages for men and women are being brought on a par.
- The number of pensioners as opposed to active members could increase because of a longer life expectancy, as well as staff reductions at many companies. Early retirements mean that pensioners will depend on subsidies for a longer period.

It is to be expected that employers would like to ensure that their employees will not be dependent on the state for medical care. As few pensioners can afford to pay medical scheme contributions themselves, prefunding by the employer is essential to ensure access to private care. The main benefits of prefunding are as follows:

- It offers members security.
- It increases stability in employer costs and contributions.
- The employer has a better idea of his or her possible long-term obligations.
- It is sound accounting practice to spread the cost of employees' remuneration evenly over their working lifetime.

A number of funding options are available. Since the circumstances and needs of employers differ, there

is no single method that can be regarded as the best method. The main criteria when choosing a medium of funding are: stability, control, flexibility, tax-efficiency and security.

The following mediums could be considered:

- a pension fund with defined benefits;
- a defined contribution fund;
- internal reserves; and
- deferred compensation.

In the past, two methods were used to utilise surpluses in an existing pension fund and to help fund expenses after retirement.

Firstly, members' pensions could be increased (in a number of ways) and the obligation to pay medical aid contributions passed on to the members. The employer could

therefore be relieved of his or her obligation and the pensioners themselves must pay the contributions from higher pensions.

Secondly, the employer could temporarily suspend his or her contributions to the retirement fund and at the same time pay the contributions to whichever medium of funding is chosen.

The ownership of surpluses and the way in which they are applied are currently very topical and controversial. All the methods used by employers to apply surpluses to their benefit are coming under attack, and the application should be approached circumspectly.



by Joubert Ferreira, senior actuary

Aids!

How will it affect our retirement fund? And what can we do?

Apart from investment risk, Aids is the one aspect that could have the greatest effect on the benefits and cost of retirement funds. According to the 20th Report on Aids Claim Statistics of *Swiss Re Life & Health* (October 1997), Aids-related death claims in group business are increasing at a rate of twice those of individual business. This difference is even greater in respect of disability claims. One of the reasons for this is the underwriting policy that is followed.

*by Marius du Toit,
senior actuary*

In view of the many uncertainties about Aids, it is impossible to make accurate estimates regarding the magnitude of the problem in the future. According to projections, about 25% of the economically active population could be HIV positive within ten to fifteen years, and the cost of risk benefits could double within the next five to ten years. Although there is uncertainty about the extent of Aids, the disease will undoubtedly have a marked effect on retirement funds unless a cure is found soon or people change their behaviour patterns drastically.

How can the fund protect itself against the cost and consequences of Aids?

- Firstly, underwriting could be applied to exclude people who are already HIV positive. However, it is becoming more and more difficult to apply this. Proposed legislation aims at prohibiting testing from being carried out prior to employment, unless circumstances are such that it is fair and justifiable. The onus of proof lies with the employer. Even if it should be permitted, the policy presents many other problems: existing members could already be HIV positive; members could contract the illness in the future and infections are not identified by tests during the so-called "window period".
- A second possibility is to reinsure the risk benefits with an insurer if this is not being done already. The risk is then transferred to the insurer. However, an increase in claims will inevitably lead to an increase in reinsurance premiums. This means that the risk is to a great extent placed on the fund again.
- A third possibility is to limit benefits in the case of Aids-related illnesses. This method is, however, not very effective, as the precise cause of death is not always accurately reported. It can also be regarded as discriminatory, and intensifies the stigma surrounding Aids and HIV status.
- The level of risk benefits could be generally decreased by simply implementing a decrease or by fixing the contribution rate at an acceptable level. The lump-sum death benefit could for example be described as cover which could be purchased at a contribution rate of 2% of salary. Although such a step would offer

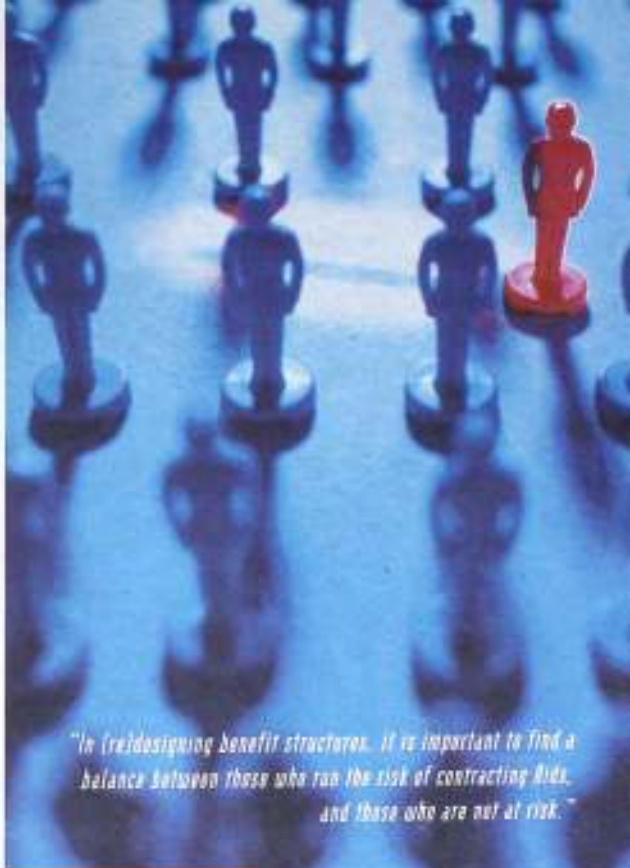
effective protection to the fund, it remains an open question whether it will meet members' needs.

- The cost of spouse's pensions could very likely increase at a slower rate than that of lump-sum assurance. A spouse's pension also effectively meets members' real needs. However, it is a step backwards in the direction of cross-subsidisation.

The rules of the fund could be such that either the employer or the members bear the risk of cost increases. Currently the most common trend is for the cost of risk benefits to be recovered from the employer contribution. Should the cost rise, the amount available for retirement will be less and the member will in actual fact bear the full risk. This could result in the largest portion of the employer contribution being taken up by costs, so that members receive an insufficient benefit from the fund at retirement. Trustees and members must always make sure that the fund will still be able to meet retirement needs. When switching from a defined benefit fund to a defined contribution fund, members should consider these provisions carefully and decide whether they are willing to take the risk.

In (re)designing benefit structures, it is important to find a balance between those who run the risk of contracting Aids, and those who are not at risk. In other words, the trustees must ensure that there are adequate benefits for members who are HIV positive, but must also keep in mind the benefits expected by other members. They should also consider whether or not cross-subsidisation is desirable.

But most important is the realisation by employers that educating employees is by far the best method of protecting a fund, the employer and members. The fewer people who become HIV positive, the less the costs will be. If the situation does not improve, either the cost of risk benefits will increase drastically, or the level of benefits will have to be reduced substantially. Employers therefore have an important role to play regarding the Aids problem in South Africa.



"In (re)designing benefit structures, it is important to find a balance between those who run the risk of contracting Aids, and those who are not at risk."



To whom does the surplus in our fund belong, and how should it be applied?

by Marius du Toit, senior actuary

One of the most important issues facing trustees of retirement funds is how to apply a fund's surplus. This is also becoming increasingly important to fund members, particularly because of the trend to change over from defined benefit funds to defined contribution funds. This aspect recently came to the fore again owing to recent rulings by the court and the Adjudicator of Pension Funds.

However, this is nothing new. In 1991 the Institute for Pension Funds instructed a sub-committee to investigate the matter. Peter Milburn-Pyle and Roy Lenton's findings were published *inter alia* in *Cases of February 1991*. These findings are as valid today as they were in 1991.

- Firstly, they found that the surplus belongs to the fund. There is general consensus on this principle. The question, however, is how the surplus should and can be applied.

"Surplus is a very emotional issue and a minefield. Wise trustees will consider the matter carefully, take court rulings into account and obtain expert advice before they make a decision."

- Secondly, they found that it is the duty of the trustees to formulate proposals on the application of the surplus. It is unlikely that anyone can fault this. The trustees have a fiduciary obligation to look after the interests of the fund and its members, and one of the aspects that needs to be considered is the financial position of the fund.
- Thirdly, it was found that, in the case of a defined benefit fund, the employer should have the right to approve and/or amend trustees' proposals. This finding is based on the principle that the employer contributes the balance of costs, and as such runs the risk of having to make good any shortfall. However, in the TEK case at the end of last year, Judge Nava found that the employer does not have a legal obligation to make good any shortfall. The employer can stop his or her contributions and dissolve the fund. The term "contribution holiday" has become part of the vernacular. In my opinion it is an inappropriate term. The contribution the employer must make to keep the fund financially sound, is actually 0%. In this respect it is also important to look at the provisions of the employer/employee service agreement. If the agreement stipulates that the employer bears the balance of costs to a defined benefit fund and guarantees the benefits as defined in the rules, he or she will find it difficult to walk away from his or her obligation. The agreement or other document could also stipulate that the employer contributes a specified percentage to the fund. In this case the term "contribution holiday" is justified and correct.
- The fourth finding was that cash payments of the surplus to the employer should be permissible. Legislation has been drafted which will allow employers to repatriate a portion of the surplus under certain circumstances. The drafters of the legislation and most commentators believe that this will be in everyone's interest. Should this never be permissible, employers may become reluctant to contribute to funds where this could lead to surpluses. This could prejudice the security of members of funds.

- Another important finding by Judge Nava in the TEK case was that the employer may take a contribution holiday only in cases where the surplus can be attributed to surplus contributions by the employer. The source of the surplus must be the determining factor in how the surplus is handled. However, this is a very debatable point and it is not always easy to determine to whom the surplus should be attributed. It is important to bear in mind that the theoretical rate of contribution as determined by the actuary is only an estimate of the required rate of contribution, which is based on a specific set of assumptions. If these assumptions were "correct", a surplus would not have arisen. If this argument is expanded, it could be said that the entire surplus is due to excess contributions.

It is generally accepted that withdrawals from a fund result in surpluses for that fund. This is not necessarily the case. In determining the theoretical rate of contribution, assumptions are made regarding the number of members who will retire. A surplus or shortfall will arise if the actual experience deviates from the assumptions. The source of the surplus is the fact that the withdrawal benefit is less than the actuarial reserve value, but the cause of the surplus is the fact that the actual experience deviates from the assumptions made by the actuary in the valuation.

To summarise: Surplus is a very emotional issue and a minefield. Wise trustees will consider the matter carefully, take court rulings into account and obtain expert advice before they make a decision. Although the TEK case is under appeal and some of the rulings could be reversed, Prof John Murphy felt bound by the TEK ruling in a recent Nestor case. It is also important to look at the merits of each individual case. The rules of the fund will also often determine how to act.

It is essential for the trustees to be fair to all persons concerned, the most important of whom are the active members, pensioners and the employer. All the parties play a role in the fund and are entitled to fair treatment.

SURPLUS

Communication with members of retirement funds

by Johan Roux, senior manager,
Marketing Support Services

In recent years the retirement fund industry has undergone major changes which include the following:

- Legislation stipulates rules regarding communication with members.
- The tendency to convert to defined contribution funds continues.
- Members of retirement funds insist on greater disclosure and transparency.

Meeting the demands of the changed environment requires greater communication efforts that will put pressure on administrators and the management of retirement funds.

Traditional communication methods such as rule books and benefit statements will definitely no longer be sufficient to meet members' needs. More attention will have to be given to:

- communication regarding options available in the event of, for example, termination of service, death, retirement and disability;
- information on the management of funds (eg composition of trustees);
- changes in benefits;
- financial position of the fund; and
- investment performance and investment options.

Where the focus previously fell on benefit structures and basic fund values, the broader environment will now have to be communicated.

This is the responsibility of the management of retirement funds, who in turn may delegate it to experts in the various fields. However, management must be satisfied that the members are receiving sufficient information to enable them to make

informed decisions and to do sound financial planning.



COMMUNICA

Choice of administrator

by Johan Roze, senior manager: Marketing Support Services

In an environment where there is strong focus on retirement funds, it is now more important than ever before to ensure that the administration of your retirement fund is in the right hands.

One can justifiably ask why this has suddenly become such an important decision. The following changes in the industry should answer this question:

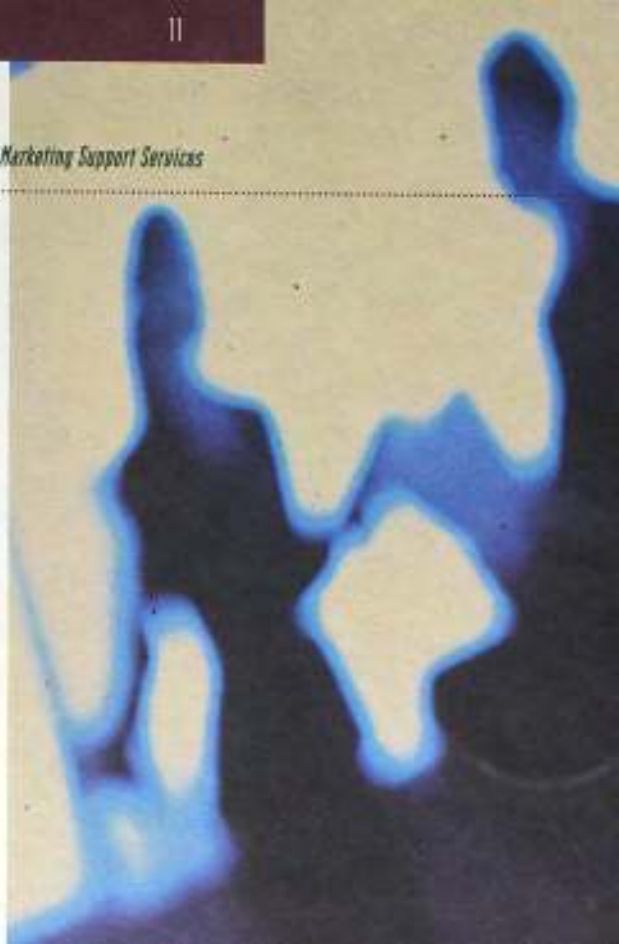
- switches to defined contribution funds;
- individual investment options;
- flexibility of benefit structures;
- daily investments;
- monthly reconciliations;
- communication with members; and
- electronic data transfers.

In order to meet the above requirements, maximum use has to be made of modern technology. There-

fore, before a decision about administration can be taken, it is extremely important to investigate the capacity of the administrator's systems. Other important aspects are:

- quality of service;
- the stability of the organisation;
- quality of staff;
- experience;
- size of portfolio;
- whether service is centralised or decentralised;
- results of service surveys;
- costs and cost structure;
- terms of the contract; and
- client base.

CHOICE



Reserve accounts (defined contribution funds)

Reserve accounts are fairly common, in particular in the case of target defined contribution retirement funds. The origin of the assets in such a reserve account usually determines the purpose for which it is applied. Possible sources and probable applications are the following:

Surplus from a previous defined benefit fund which was not apportioned at the time of the conversion to the current defined contribution fund

In this case some surplus would already have been apportioned to members at the conversion. It is unlikely that there will be another apportionment to members. This type of reserve account is generally applied to fund an employer contribution holiday, subsidise the cost of risk benefits or stabilise the investment return passed on to members.

Surpluses that arise at termination of service in cases where only a portion of the member's share is payable

In this case members will probably share in the surplus on an annual or less regular basis. However, the possibility that the employer may claim part of the surplus to fund a contribution holiday, for example, is not ruled out.

"In order to avoid conflict situations, it is essential that the rules clearly spell out the purpose of the various reserve accounts."

Part of the employer contributions reserved to stabilise the cost of risk benefits

This type of reserve account is naturally not meant to be apportioned to members. However, it is important that the size of the account is monitored from time to time to determine whether it is adequate.

It is the duty of the fund's consultant to advise trustees on the optimal size of the account. If it becomes too large in the course of time, the fund could consider apportioning a portion to members. The optimal size of this reserve account depends on a number of factors, including the risk profile of the members and the type and extent of risk benefits. As a general guideline, a reserve of one or two annual risk costs is sometimes recommended. In view of the threatening and uncertain future effect of Aals on the cost of risk benefits, it is advisable not to be too hasty in releasing this buffer.

Surplus investment return not previously apportioned

The purpose of this type of reserve account is usually to smooth investment return to a certain extent before it is passed on to members. The reserve account is built up in times of high investment return by passing on less than the full return to members. In times of less favourable returns it is applied to declare a higher return than that actually achieved. In this way members' benefits are to a large extent protected against fluctuations in the return on market-value investment portfolios.

In conclusion

Surplus is a highly emotional issue which has lately come to the fore. In order to avoid conflict situations, it is essential that the rules clearly spell out the purpose of the various reserve accounts. Preferably, the different parties, eg employer and members, should not be able to benefit from the same reserve account.


RESERVE ACCOUNTS

by André Kröger,
senior actuary



Discrimination

by Charlotte Schreve, legal adviser



The Constitution of the Republic of South Africa stipulates that unfair discrimination against anyone is prohibited. The Constitution does not, however, require that every individual, irrespective of his/her qualities and abilities, should be treated alike. Not all forms of discrimination are therefore necessarily unfair discrimination.

There may be valid reasons for the discrimination. Provided that the criteria for discrimination are not contrary to the public interest, it will not be regarded as unfair discrimination.

Ostensibly, unfair sexual discrimination occurs if the rules of a retirement fund stipulate that the retirement age of male members differs from that of female members. Traditionally, the retirement age of male members has exceeded that of female members by five years. Without a good reason for distinction it can be deemed unfair discrimination.

The question also arises whether the provision of a larger death benefit to members with dependants rather than to those without dependants constitutes unfair discrimination. This benefit, however, is usually determined by need, as the dependants must be provided for after the death of the breadwinner. Therefore the member with dependants does not necessarily benefit at the expense of a member without dependants.

Unfair discrimination could also enter into the matter if the rules of a

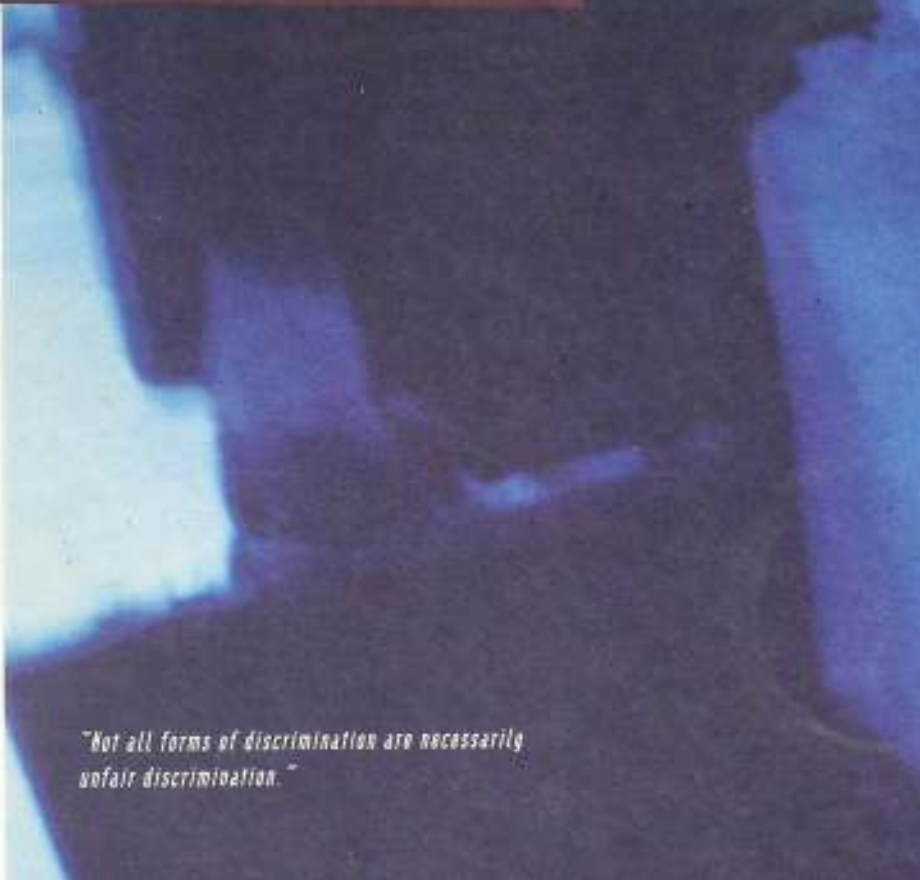
retirement fund provide for a widow's pension but not for a widower's pension. Provisions should therefore rather be made for a spouse's pension.

The impression of unfair discrimination could also be created if different contribution factors are used for members of different sexes. As long as these factors are based on relevant statistical data, there can be no question of unfair discrimination.

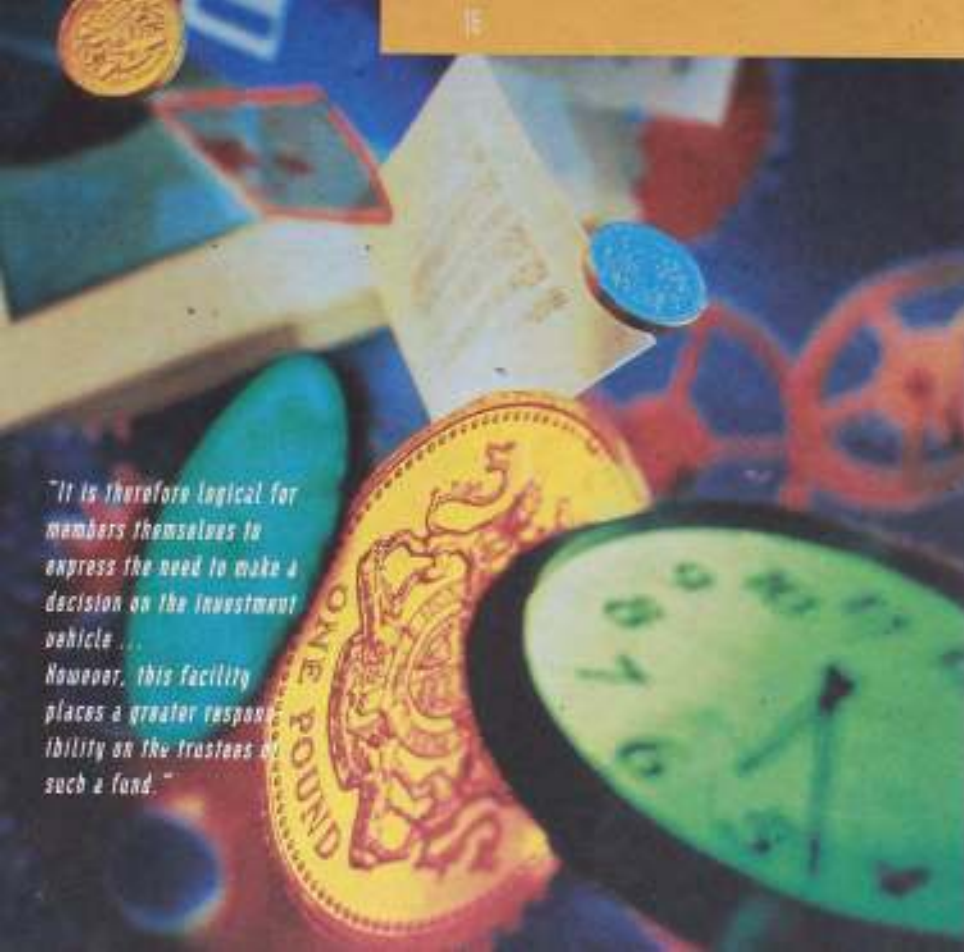
Homosexual employees are increasingly demanding that their employers recognise their partners as spouses, in particular in respect of employee benefits. They want retirement funds and medical schemes to pay benefits to their partners on the same basis as to spouses. In the sensational Pinedo case the Pretoria High Court ruled in favour of a lesbian member of a medical scheme who wanted to register her partner as a dependant for medical aid purposes.

In another much publicised case, the Leonard Dingle case, the Industrial Court ruled that discrimination is unfair if it is objectionable in terms of the norms of the community. The objective of the discrimination and the means of achieving it are therefore important. The objective must be lawful and the means must be proportional and fair.

The question that should therefore always be asked is whether the discrimination between members is fair and justifiable.



"Not all forms of discrimination are necessarily unfair discrimination."



"It is therefore logical for members themselves to express the need to make a decision on the investment vehicle ...

However, this facility places a greater responsibility on the trustees of such a fund."

Individual investment choices

One of the most important features of defined contribution funds is that the investment risk is borne by the member himself/herself. This means that the member's retirement benefits are directly affected by investment performance. If good investment returns are achieved, the retirement benefits will be good, but if investment returns are poor, the retirement benefits will be less favourable.

It is therefore logical for members themselves to express the need to make a decision on the investment vehicle. Initially it is also fair to comply with such requests and consequently the individual investment options in the case of defined contribution funds are increasingly being offered to members. However, this facility places a greater responsibility on the trustees of such a fund. The trustees must ensure that:

- a sufficient number of portfolios are available (usually market value, guaranteed and cash);
- members are fully informed of the differences between the portfolios and the consequences of incorrect choices; and
- the administration of such options will run smoothly before they are implemented.

In practice it often happens that in the case of funds offering individual investment choices, members re-

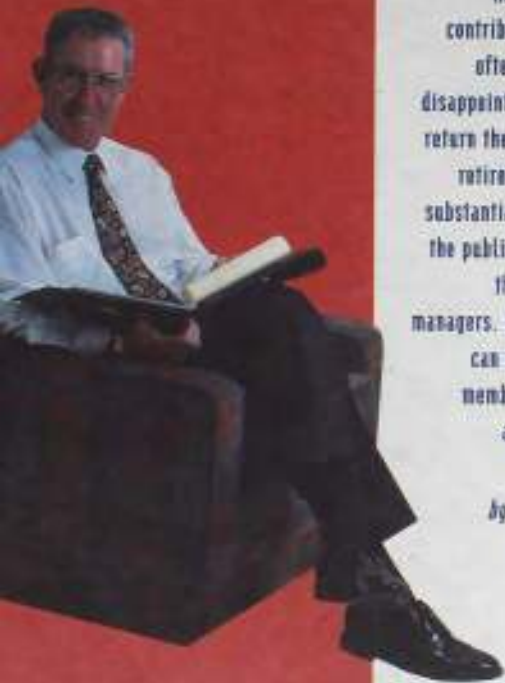
quest the trustees to make the investment decisions on their behalf.

Furthermore, only about 20% to 30% of the members respond to the offer to switch investment portfolios and many of them make minor or no changes. These facts question the desirability of the facility, particularly since it results in higher administrative costs for all members.

I believe that we are still in our infancy as far as individual investment options are concerned. Members of funds are increasingly exposed to these and become more and more familiar with investment matters. This, together with the fact that modern technology will make the administration of individual investment choices increasingly less expensive, indicates that this is a future trend. We must just guard against it becoming forced if circumstances are not favourable.

*by Willie Kritzinger,
senior actuary*





Investment return versus fund interest: Why the difference?

Members of fixed contribution funds are often confused and disappointed because the return they earn on their retirement capital is substantially lower than the published returns of their investment managers. Various factors can play a role and members may not be aware of these.

*by Christo Meyer,
senior actuary*

Tax

Retirement funds must pay tax on their interest and net rental income in respect of non-retired members. The rate, which was 17% for the 1986/87 tax year, has been increased to 25% in the recent Budget. The effect of the new rate will be a reduction of about 1.2% in the investment return, compared to the previous reduction of 0.7%. Investment managers publish the gross returns they achieve, as tax will be levied somewhere else.

Investment charges

Most investment managers publish gross returns before investment charges, which will obviously exceed the actual return earned by a fund. A typical charge will be between 0.2% and 0.5% of the value of the assets. The effect of this will be to reduce the investment return by about the same margin in order to

calculate the fund interest rate to be credited to members.

Calculative basis

The usual method for comparing investment returns is the time-weighted method, ie the return on an initial investment at the start of the chosen period ignoring any future cash flow. Sometimes returns are shown based on a constant monthly cash flow. However, both assets and cash flow are important and the published figures can seldom be used as a reliable norm of the fund's actual return.

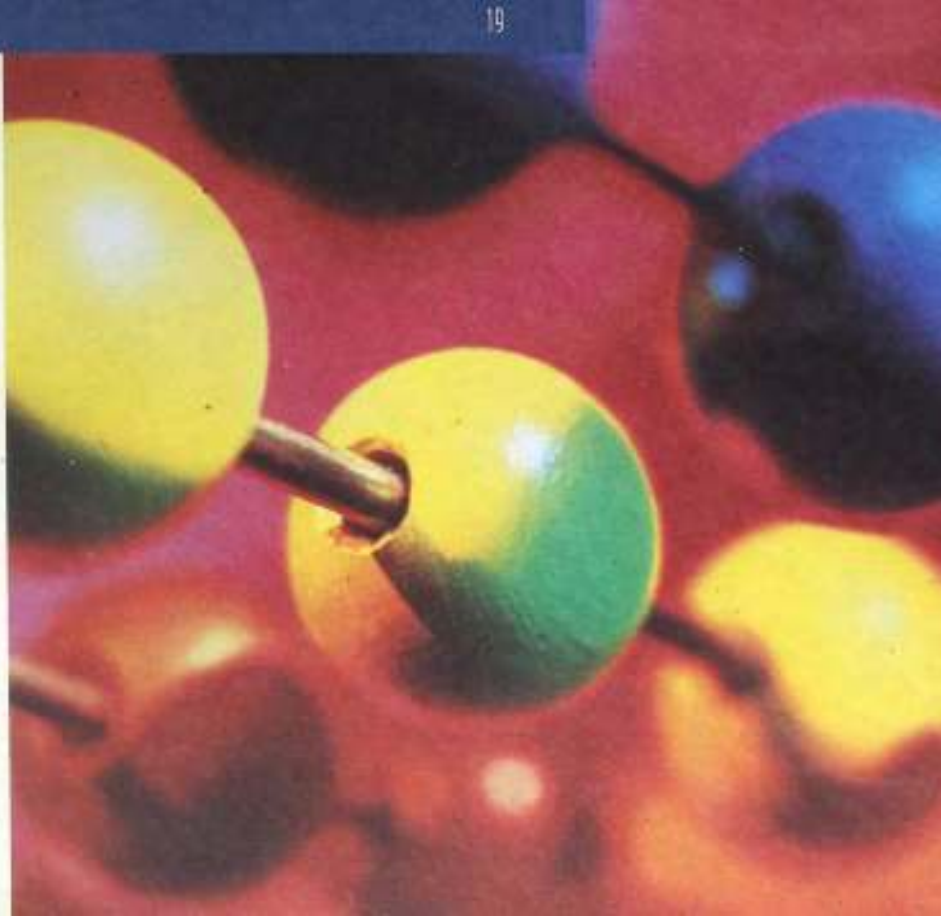
Contribution payments

Even if all the above factors are taken into account, fund interest is still often lower than the actual return. Santam calculates a member's equities assuming contributions are paid on the first of the month. If this does not happen, the member actually earns interest on

contributions that have not been received. The fund interest rate must therefore be lower than the actual rate, or else the total value of members' equities will exceed the total assets of the fund, something which is not possible. Another reason for a lower fund interest rate is insufficient contributions. The effect of this is similar to that of late payment of contributions.

Average return

Quite often the published figures are average returns for the major clients of an investment manager and not the actual return of a specific portfolio or fund. It is therefore not a reliable norm of the actual return achieved on the fund's assets.



Tax on retirement funds: differences between pension and provident funds

A question that often arises is how the tax position of pension funds differs from that of provident funds, and how this affects members when they have to choose between the types of funds.

Employer contributions to both types of funds qualify for tax relief within certain limits. In both cases part of the lump sum at retirement (or earlier termination of service, or death) is tax free. The formula used to calculate the tax-free portion at retirement differs slightly between pension and provident funds - in the case of provident funds the tax-

"Members will have to consider various frameworks, and especially various combinations of lump sum and pension, to find an optimal strategy."

imum tax-free portion is \$24,000, but this does not apply in the case of pension funds.

The most important difference between pension and provident funds lies in the tax treatment of members' contributions. Members' contributions to a pension fund are tax-deductible to a maximum of 7.5% of salary, while there is no tax relief with regard to a provident fund. In practice this problem can be solved by means of a salary sacrifice scheme. An employee agrees with his or her employer to decrease his or her salary by the amount of the employer's contribution to the provident fund. The employer then receives tax relief on his or her contribution and the net effect for the employee as far as tax is concerned is the same as would be the case under a pension fund. The only disadvantage is that the tax-deductible contribution to the provident fund is limited to 20% of salary, while the limit can be 27.5%

under a pension fund if the employee contributes 7.5% and the employer 20% of the salary.

Besides the matter of tax, there is another big difference between a pension fund and a provident fund. Although some provident funds only make provision for the payment of a lump sum at retirement, most of them currently allow any part of the retirement benefit to be taken in the form of a pension, and the remainder as a lump sum. This means that any portion (or even the total retirement benefit) may be taken in cash. In the case of a pension fund at least two-thirds of the retirement benefit must be taken in the form of a pension.

The general principle applying to tax on retirement funds is that you pay tax when you receive your benefit. Provident fund benefits mostly consist of lump sums (because this is what members prefer), while pension fund benefits are more likely to be a pension income with a smaller

lump-sum component (because this is required by law). Lump sums are taxed at average tax rates. Pension income is taxed like any other taxable income – every extra rand of income is taxed at your marginal rate. Typical members of provident and pension funds therefore do not pay equal amounts in tax. Members will have to consider various frameworks, and especially various combinations of lump sum and pension, to find an optimal strategy.

The tax differences will probably fall away shortly. We expect a movement to a single tax system for all retirement funds in the near future. Tax considerations will then possibly no longer play a role in the choice between pension and provident funds.

*by Dinus du Plessis,
actuary*



Defined benefit pension funds

Section 1: General statistics

The percentage of funds using only one investment manager, stabilised on 33% (compared to the 34% in 1996). Split funding as a standard characteristic of funds (now and in the past) is especially popular with the large funds. The average number of investment managers at funds using more than one investment manager rose from 2.9 in 1996 to 3.2 in 1998.

The percentage of employers that subsidise pensioners' medical fund contributions, are more or less the same as two years ago – 73% at present. Further information on this subject can be found in the article *Prefunding of pensioners' medical scheme contribution* by Joubert Ferreira.

The percentage of funds offering members a choice between a defined benefit pension fund and a defined contribution pension or provident fund, rose from 38% to 47% in the last two years. The percentage of funds contemplating the creation of a provident fund for members dropped dramatically from 23% in 1996 to 8% in 1998. This could probably be attributed to the general expectation that the difference between pension and provident funds will disappear in the near future. The tax obligation to transfer to a provident fund, as well as the August 1996 amendment in the tax on the lump sum at retirement, can play a role in the apparently smaller need for provident funds. The percentage of funds, however, which aim to offer members the option to belong to a fixed contribution pension fund rose from 18% in 1996 to 25% in 1998.

Altogether 88% of funds that participated in the survey are managed by a Board of Trustees, and 5% of these funds have fewer than 4 members as opposed to 10% in 1996. The amendment to the Pension Funds Act that will come into effect on 15 December 1998, requires that a retirement fund be managed by a Board of Trustees of at least four members, of whom at least half must be selected from the body of employees. Smaller funds may be exempted from this requirement.

In the 1996 survey 67% of the funds said they felt the communication with members was sufficient. This figure rose to 74% in the 1998 survey. However, during their visits to some of the participating funds, the project team got the impression that members still had a need for better and more regular explanations and information about their retirement provision. There was a great need for presentations and workshops. The percentage of funds offering presentation on retirement benefits to members, was 14%. Workshops were offered by 21%.

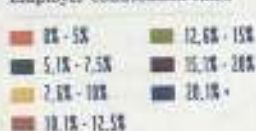
Section 2: Contributions

The maximum employer contributions, as a percentage of salaries, that are deductible at present amount to 28%. (This includes benefit funds, including medical schemes.) The Katz Commission, however, suggested that this percentage be limited to 15% of salaries.

The number of funds where employer contributions exceeded 15% of salaries, has remained more or less the same since the previous survey – 19%. A recent proposal by the Katz Commission was that these contributions should also include disability benefits and the funding of medical costs after retirement. This will mean that a greater number of funds had to contribute more than the suggested rate and would therefore not receive full tax relief.

The average employer and employee contributions are 11.2% and 6.8% respectively.

Employer contribution rates



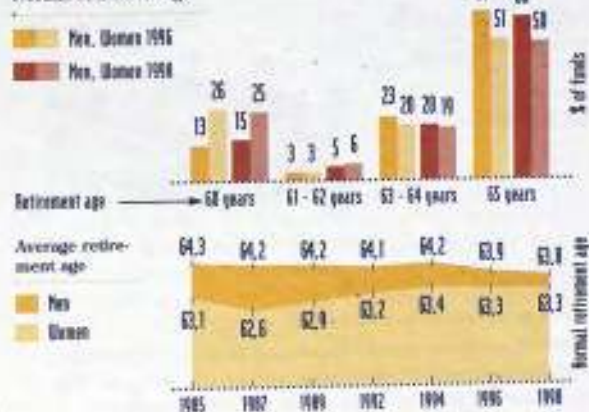
Section 3: Membership

The number of companies that have a defined benefit pension fund, as well as a provident fund, has not changed much since the previous survey – 64% at present. A total of 35% of the companies that have a provident fund also offer a top-hat scheme additionally to their senior employees.

Section 4: Normal retirement age

The gap between the average normal retirement ages of men and women has narrowed considerably over the past decade. The average retirement age for men and women is now almost the same (men: 63.8, women: 63.3), which once again reflects the continued trend to end gender discrimination.

Normal retirement age



Section 5: Pensionable remuneration

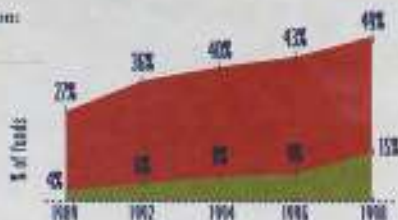
The trend to include fringe benefits and bonuses in pensionable remuneration continued during the past two years and 12% of those funds amended the definition of pensionable remuneration during this period.

The two most obvious trends pertain to the inclusion of a thirteenth cheque and a car allowance (see graph). The percentage of funds that include a thirteenth cheque, rose from 27% in 1989 to 43% in 1996 and 49% in 1998.

The inclusion of car allowances initially rose fairly slowly. The funds that included them rose from 4% in 1989 to 9% in 1996. Over the past two years this figure increased sharply to 15% in 1998.

Pensionable remuneration: What changed?

- 13th cheque
- Car allowance



Section E: Normal retirement benefits

Period for determination of final average salary

In the 1996 survey it was mentioned that it would appear that the shortening of the period for the determination of the final average salary was stabilising. Since then the trend to shorten this period once again gained momentum.

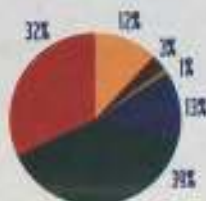
The average period, which was 1.96 years in 1994 and in 1996 dropped to 1.85 years, was further shortened in 1998 to 1.71 years.

The above trend can be ascribed in particular to the fact that many funds that used to use a three-year period, have now moved to a shorter period.

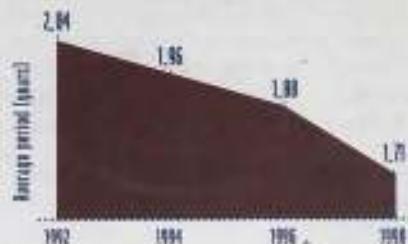
The majority of funds still use a one- or two-year period.

Final average salary

- Salary as at retirement
- Last year's salary
- Last 7 years' salary
- Last 3 years' salary
- Last 4 years' salary
- Last 5 years' salary



Final salary: average period during which compiled



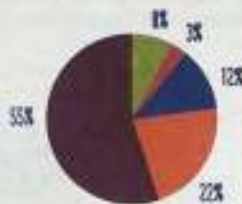
Rate at which pension accumulates for every year of service (scale)

The level of the rate at which pension accumulates for every year of service remained unchanged.

Approximately 90% of funds used a rate of 2% or more a year.

Scale

- Less or equal to 1.02%
- 2%
- 2.22%
- 2.5%
- More than 2.5%



Number of years early

- Less than 5 years
- 5 years
- 5 to 9 years
- 10 years or longer



Decrease at early retirement

- 1996
- 1998



Section 7: Early and late retirement

Early retirement

There was almost no change in the benefits paid at early retirement and in the case of more than half the funds a member may retire up to ten years early.

About 80% of funds applying a fixed percentage decrease a month, had a decrease of one-third or one-quarter percent a month. These decrease levels are usually regarded as actuarially neutral and in such a case the early retirement of a member therefore has no financial implication for the soundness of the fund.

On the other hand, a decrease of five-twelfths of a percent or more a month can be regarded as a positive measure against the member, depending on the structure of the fund and the assumptions used, and in this case the fund, as it were, makes a profit. In the case of about 19% of the funds a decrease of five-twelfths or more a month is applied.

Late retirement

There was no change in the increase in pensions in the case of late retirement.

Section 8: Increase in pensions

In the past, the increases granted to final-salary pensioners compared poorly with the increase in the Consumer Price Index. Fortunately, over the past few years the trend has been to grant increases in pensions which are more in line with the rise in the Consumer Price Index. The increases in pensions were even higher than the inflation rate in 1994 and 1996 and the indications are that this will again be the case in 1998.

However, the fact that 10% of funds still make no provision for increases in pensions, is cause for concern. This figure has not changed since the 1996 survey. It can be deduced that there are a number of funds for which the benefit structure is not

revised on an ongoing basis. Continued evaluation of the benefit structure of a fund is important and essential in order to adapt to changing circumstances.

Pension increase versus increase in CPI



Section 9: Death before retirement

There were two important trends in the size and kinds of death benefits.

Lump sum together with spouse's pension

Almost 89% of funds provide a lump sum and spouse's pension. The lump sum paid in this case, is virtually the same for members without dependants (who are not

Lump sum at death before retirement With spouse's pension

- 1 or 2 times salary
- 3 or 4 times salary
- More than or equal to 5 times salary



entitled to a spouse's pension) and members with dependants (who are entitled to a spouse's pension). Cross-subsidisation therefore takes place.

Here the average lump sum amounts to 2.4 times pensionable salary.

Lump sum without spouse's pension

The average lump sum for members with dependants and those without dependants, amounts to 4.2 and 3.2 times pensionable salary respectively.

Lump sum at death before retirement

- 1 or 2 times salary
- 3 or 4 times salary
- More than or equal to 5 times salary



Without spouse's pension but with dependants



Without spouse's pension and without dependants

Widow's pension vs spouse's pension

- Spouse's pension
- Only widow's pension



Spouse's pension

The number of funds offering spouse's pensions increased from 63% in 1996 to 69% in 1998. On the other hand, the percentage of funds offering only widow's pensions dropped from 19% in 1996 to 13% in 1998 (see graph). In the light of the Constitution, one would expect the aforementioned to disappear completely in the near future.

The average size of the spouse's pension is 47% if it is expressed as a percentage of salary, or otherwise 38% of the expected pension of the principal member at retirement.

Children's pension

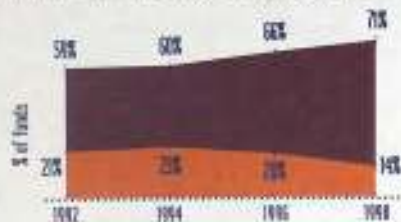
Children's pensions, on average, are paid to a maximum of 3.4 children. The average level of children's pensions is 14% per child, if expressed as a percentage of salary, and 20% if expressed as a percentage of the principal member's expected pension.

Section 10: Death benefits after retirement

The number of funds providing spouse's pensions, is 71% (66% in the previous survey). Compared to that, 14% of funds provide only widow's pensions (20% in the previous survey). As in the case of death benefits before retirement, one would expect these differences between men and women to disappear completely in the near future.

Widow's pension vs spouse's pension

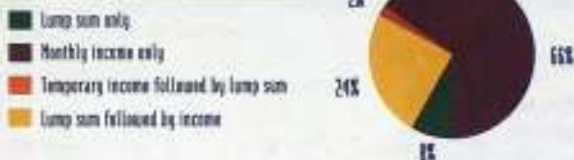
- Spouse's pension
- Widow's pension only



Section 11: Disability

The percentage of funds offering a benefit at temporary and permanent disability is 34% and 64% respectively. (These percentages do not include early retirement because of ill health.) The general waiting period for payment of disability benefits, is six months for both permanent and temporary disability.

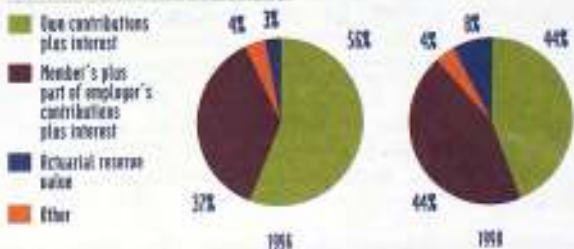
Benefits at permanent disability



Section 12: Termination of service benefits

The fact that termination of service benefits is usually substantially better under a defined contribution fund than under a defined benefit fund is once again confirmed by the 1998 survey.

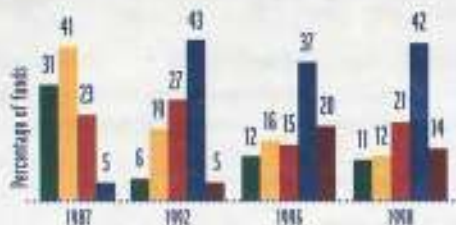
Retirement: Cash benefits available



Since the previous survey there has nevertheless been a definite improvement in withdrawal benefits which are paid according to defined benefit pension funds. Member contributions plus a portion of employer contributions plus interest have increased in popularity (from 37 percent in 1996 to 44 percent in 1998). The percentage of funds which pays Actuarial Reserve Value as a termination of service benefit, increased from 3 percent in 1996 to 6 percent in 1998. Because of the aforementioned improvements in benefits, member contributions plus interest have decreased in popularity (from 56 percent in 1996 to 44 percent in 1998).

Compounded interest rate

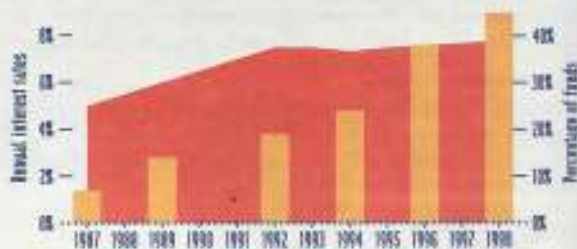
- 0% - 3.0%
- 4% - 5.0%
- 6% - 7.0%
- 8% - 9.0%
- 10% or more



The level of the interest rate that is applicable to the calculation of the cash benefit, in cases where member's contributions and/or employer's contributions are involved, has risen markedly since 1996. On the bar graph it can be seen that 72% of funds allowed 6% or more a year in 1998, compared to 77% in the 1996 survey. However, the rates are considerably lower than those allowed under defined contribution funds.

Interest earned by contributions together with a % of funds that pay out employer's contributions

- Combined interest on contributions
- % of funds that include employer's contributions



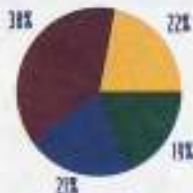
Defined contribution pension funds

Section 1: General statistics

Efficient administration plays an integral role in the success of a pension fund and it appears as if fewer and fewer funds see their way clear to handling the administration themselves (22% in 1998 as opposed to 33% in 1996). The funds administered externally are divided more or less equally between insurers on the one hand and brokers and consulting actuaries on the other hand. Also refer to the article *Chance of an administrator* by Johan Bost.

Administration

- Self
- Insurer
- Consulting actuary
- Brokers and other



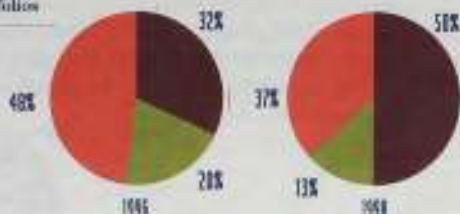
Investment performance under a defined contribution fund is often watched with much greater interest than in the case of a defined benefit fund. Members are more concerned about the performance of their share in the large fund and funds will therefore want to maximise the investment returns within acceptable risk levels. There is an increasing trend among funds to make use of more than one investment manager. In total, 68% of participating defined contribution funds use more than one investment manager as opposed to 63% in 1996.

The percentage of funds that invest mainly in a market-related portfolio, increased markedly from 32% in 1996 to 50% in 1998. Whether this trend will continue will depend on the view of members and trustees with regard to investment prospects. The shift in emphasis to market-related returns can probably be ascribed to the

excellent returns achieved on the share market before the crash of the market in October 1997. The fluctuating returns which have been achieved since then could very likely have an effect on trustees' ways of thinking. Only time will tell whether and how trustees will adapt their investment strategies.

Investment portfolios

- Market-related
- Guarantee
- Combination

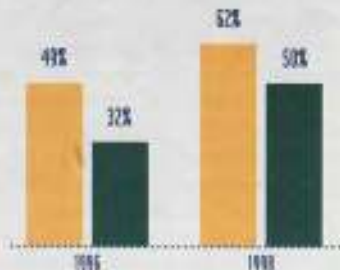


Market-related portfolios are still more popular with defined benefit funds than with defined contribution funds. However, the gap between the percentage of defined benefit and defined contribution funds whose investments are mainly market-related, is narrowing. Also refer to the bar graph below on this subject.

Market-related investment:

Defined benefit vs defined contribution

- Defined benefit
- Defined contribution



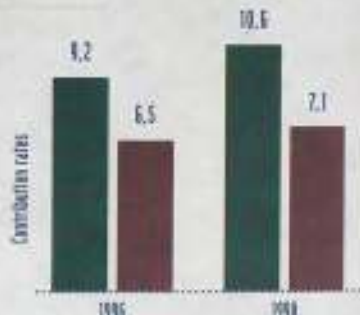
There is a need among certain members of defined contribution funds to become actively involved in the investment strategy of their share under the fund. To meet this need, some funds offer an investment option to members of defined contribution pension and provident funds. In the case of defined contribution pension funds, the percentage of funds that offer investment options to their members, increased markedly from 6% in 1996 to 14% in 1998. Also read the article, *Individual Investment Choices*, by Willie Kritzing.

Section 2: Contributions

The average employer and member contribution rates in the previous survey were 8,2% and 6,5% respectively and are now 10,6% and 7,1% respectively. The average employer and member contribution rates for defined benefit funds are, as mentioned previously, 11,2% and 6,8% respectively – therefore the average employer contribution rate for defined contribution funds is lower than for defined benefit funds. However, the opposite is true for member contributions.

Average employer and member contributions

- Employer contributions
- Member contributions



Section 3: Membership

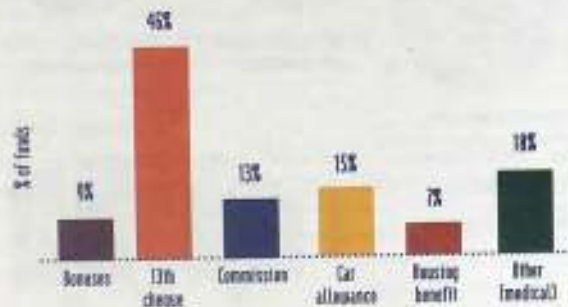
In total, 68% of companies providing a defined contribution pension fund also have a defined contribution provident fund.

Section 4: Normal retirement age

The average normal retirement ages of men and women are virtually the same (men: 62.8 and women: 62.6), but look a little lower in comparison with 1990. Also read Charlotte Schrevo's article about discrimination.

Section 5: Pensionable remuneration

The trend to include fringe benefits and thirteenth cheques under pensionable remuneration continued over the past two years. About 46% of funds include thirteenth cheques and 15% include car allowances. These figures are 49% and 15% in the case of defined benefit pension funds.

Pensionable remuneration: What is included?**Section 6: Normal retirement benefits**

The basis on which pension at retirement can be bought, has become more flexible. More funds offer members a choice as regards the institution from which a pension may be bought, as well as the type of pension that may be bought.

Section 7: Early and late retirement**Early retirement**

There were no changes in this section. Virtually all funds allow early retirement and in more than 50% of cases members may retire up to ten years (or longer) before normal retirement age.

Early retirement: number of years early

- less than 5 years
- 5 years
- 6 to 9 years
- 10 years or more

**Late retirement**

Here too there were no changes. A total of 82% of defined contribution funds allow members to retire later than the normal retirement age, as opposed to 83% of defined benefit funds.

Section 8: Increase in pension

As mentioned previously, defined contribution funds offer members choices as to where they want to purchase their pension. Every insurer also offers members options with regard to the properties of the pension. The provision for pension

increases in future is one such option and it is important that members are not blinded by the initially higher pension payable if little or no provision is made for increases.

Section 9: Death benefits before retirement

Lump sum together with spouse's pension

About 50% of defined contribution pension funds provide a lump sum and spouse's pension. In comparison with this, the percentage is almost 80% in the case of defined benefit pension funds. This difference is to be expected, seeing that one of the arguments in favour of defined contribution funds is the decrease of cross-subsidisation.

The lump sum paid in this case is virtually the same for members without dependants (who are not entitled to a spouse's pension) and members with dependants (who are entitled to a spouse's pension). The average benefit for members with dependants is thus considerably greater than it is for those without dependants. Although this means cross-subsidisation it better addresses members' needs.

The average lump sum here is 2.5 times pensionable salary.

Lump sum at death before retirement With spouse's pension

- 1 or 2 times salary
- 3 or 4 times salary



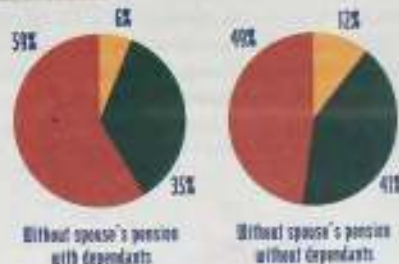
Lump sum without spouse's pension

The average lump sum for members with dependants and those without dependants is 4.7 times and 4.3 times pensionable salary respectively. These benefits are significantly higher than in 1996 when the respective figures were 3.8 times and 3.4 times pensionable salary.

This compares well with 4.2 times and 3.2 times respectively in the case of defined benefit funds.

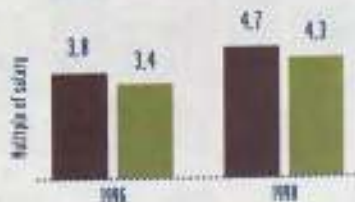
Lump sum at death before retirement

- 1 or 2 times salary
- 3 or 4 times salary
- More than or equal to 5 times salary



Average lump sum Without spouse's pension

- With dependants
- Without dependants



Spouse's pension

The number of funds offering spouse's pensions is 43% (65% in the case of defined benefit funds). On the other hand 10% of funds offer only widow's pensions (13% for defined benefit funds). Here, as in the case of defined benefit funds, one would expect such inequality to disappear completely in the near future.

The average size of the spouse's pension, expressed as a percentage of salary, is 48%.

Children's pension

Children's pensions are paid to a maximum of 5.5 children on average. The average level of children's pensions, expressed as a percentage of salary, is 14%.

Section 10: Death benefits after retirement

Funds where the death benefits after retirement are described in the rules, as in the case of defined benefit funds, tend more and more towards the provision of spouse's pensions instead of just widow's pensions. All funds in the current survey provide a guaranteed period, with five years as the most common period.

Guarantee period

- 5 years
- 10 years



Section 11: Disability

The percentage of funds providing a benefit in the case of temporary and permanent disablement, is 49% and 79% respectively. Of the funds that have a benefit at temporary disability, 68% provide only a monthly income. In the case of funds that make provision for permanent disablement, this percentage is equal to 73%, while a lump sum, followed by a monthly income, is provided in 13% of the cases. Where a monthly disability benefit is paid, three-quarters of the participating funds pay a benefit of 73% of salary.

Disability benefits

- Lump sum only
- Monthly income only
- Temporary income followed by lump sum
- Lump sum followed by income



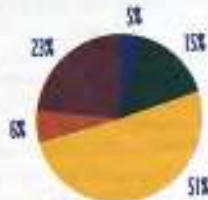
Section 12: Termination of service benefits

The general view in the market is that defined contribution funds provide better termination of service benefits than defined benefit funds. This is once again confirmed by the extent of the benefit paid out, as well as the interest rate applicable when calculating contributions (that is the contribution of the member or the member and the employer) plus interest. The average compound interest rate granted is 8.7% per year as opposed to the 7.8% of defined benefit funds.

If a member must withdraw from the fund owing to retirement, 50% of funds pay the member's total share in the fund, compared to 49% in 1996.

Withdrawal benefits: Voluntary resignation

- Own contributions without interest
- Own contributions plus interest
- Member's plus part of employer's contributions plus interest
- Member's plus all of employer's contributions plus interest
- Member's total share of fund



Provident funds

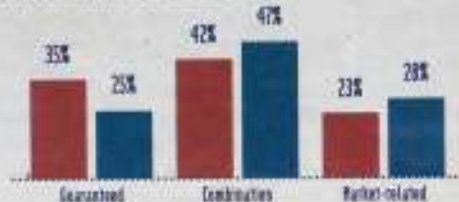
As only 5% of provident funds function according to a defined benefit basis, only defined contribution funds are included in the following section.

Section 1: General statistics

Investment strategy has become more aggressive (as in the case of defined contribution pension funds). In the bar graph it can be seen quite clearly how guaranteed portfolios form a smaller part of the total portfolio, while market-related and combination portfolios have increased in popularity. Funds that make their investments by means of an investment house or another financial institution apart from an insurer, increased from 16% in 1996 to 22% in 1998.

Investment portfolio

■ 1996
■ 1998



As in the case of defined contribution pension funds, individual investment choices have become more popular. In 1996, 0% of provident funds offered investment choices as opposed to 12% in 1998.

About 90% of provident funds are managed by a Board of Trustees. Funds offering equal representation to members and employers, increased from 77% in 1996 to 84% in 1998. In the case of 8% of provident funds, the trustees are still elected by the employer only. Owing to the amendment to the Pension Fund Act, this will not be allowed after 15 December 1998.

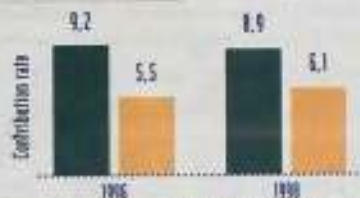
The percentage of funds that offer their members housing aid increased from 54% in 1996 to 71% in 1998.

Section 2: Contributions

Since the previous survey the average employer contribution has dropped by about 0,3% to 8,9% of salaries. The average member contribution, on the other hand, has increased by 0,6% to 6,1% of salaries. These rates are significantly lower than in the case of under defined contribution funds.

Average employer and member contributions

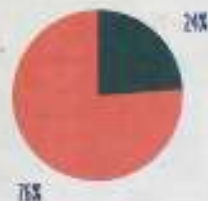
■ Employer contributions
■ Member contributions



In the case of 24% of the funds the employer has an unlimited liability and he has to increase contributions to make provision for the increase in the cost of administration and risk benefits – this means that in the case of 76% of the funds, members carry the risk of such increases.

Liability of employer if cost of administration and risk rises

■ No liability
■ Liable



As in the previous survey, about half of companies that have a provident fund as well as a defined benefit pension fund, pay the same employer contributions to both funds, and 28% pay a lower rate with regard to the provident fund.

Section 3: Membership

As 60% of the companies that have provident funds, members have the option of joining the fund.

Section 4: Normal retirement age

The average normal retirement age for men and women is 63.4 and 63.1 respectively and does not deviate much from the average retirement age in the previous survey.

Section 5: Pensionable remuneration

In general fringe benefits are not included. A possible reason for this is that the membership profile is such that not many fringe benefits are involved.

However, the number of funds that include thirteenth cheques increased from 30% in 1996 to 33% in 1998, but is substantially lower than the percentage for pension funds.

Section 6: Retirement benefits

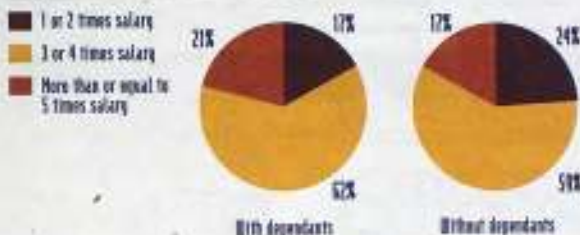
The percentage of provident funds functioning on a defined contribution basis, is 96%.

Section 7: Death benefits before retirement

Lump sum

The average lump sum at death is 3.7 times salary for members with dependants and 3.5 times salary for members without dependants. The corresponding figures for defined contribution pension funds are 3.3 and 3.2 times salary. (Bear in mind that data for "without spouse's pension" and "with spouse's pension" is combined.

Lump sum at death before retirement



Funeral benefits

About two-thirds of the funds provide separate funeral benefits. The average cover increased from \$2 785 in 1996 to \$3 590 in 1998. This increase is slightly more than the rise in the CPI over the same period.

Section 8: Disability benefits

About half of the funds that participated in the survey provide a temporary disability benefit. In the case of all these funds the temporary disability benefit is a monthly remuneration. The number of funds providing a monthly income for permanent disablement has increased by more than ten percentage points since the previous survey.

Section 9: Termination of service benefits

Termination of service benefits are considerably more favourable for members of a provident fund than for those belonging to a defined contribution pension fund. In the case of a provident fund the period of phasing-in of employer contributions, in cases where employer contributions are allocated on a sliding scale, is much shorter than under a defined contribution pension fund. More funds repay part of or all

the employer contributions than in the case of defined contribution pension funds. The average rate of compound interest payable on termination of service benefits is also higher. The results are summarised in the following table:

	Provident fund	Defined contribution pension fund	Defined benefit pension fund
Waiting period	5% shorter than 5 yrs	23% shorter than 5 yrs	Not available
Part of or full employer contributions or reserve value		8%	12%
Average rate of compound interest	11.1%	9.7%	7.8%

By looking at the comparative bar graph one can see which termination of service benefits are the most popular in the case of which types of funds. Member contributions plus interest are the most popular benefit payable under defined benefit funds, while member contributions plus a part of employer contributions calculated by means of a sliding scale are the most popular benefit under defined contribution pension and provident funds. About the same number of defined contribution pension funds and provident funds pay the member's total share upon termination of service. "Other benefits" in the bar graph include benefits such as own contributions without interest, actuarial reserve value and value of deferred pension.

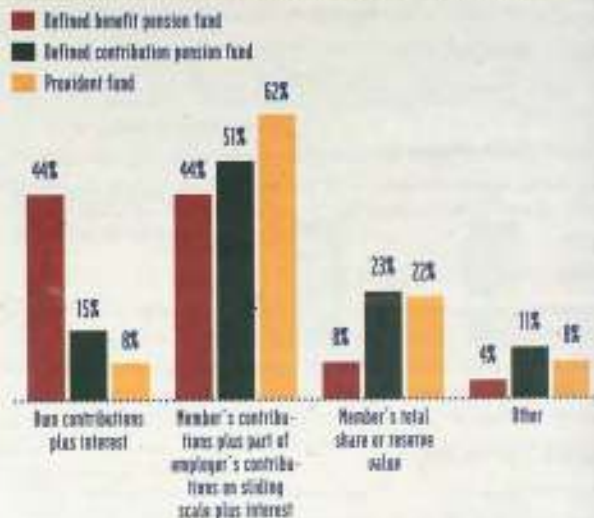
Termination of service: Cash benefit paid

- Own contributions with interest
- Member's plus part of employer's contributions plus interest
- Member's plus all of employer's contributions plus interest
- Member's total share of fund



Termination of service benefit

Comparison of benefits between three different kinds of pension funds





Statistics

The statistics in the next chapter are coded by colour as follows:

Defined benefit pension fund

Defined contribution pension fund

Prudent fund

Defined benefit pension funds

Section 1: General statistics

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
1.1 Active members			
1 - 50	21	-	13
51 - 100	13	-	8
101 - 500	31	10	35
501 - 1,000	9	14	11
1,001 - 5,000	6	48	22
5,001 or more	-	28	11
Participants	47	29	76
1.2 Pensioners (including normal retirement, widow's, children's and disability pension)			
1 - 10	21	-	14
11 - 20	11	-	7
21 - 50	15	4	11
51 - 100	22	-	14
101 - 500	17	25	20
501 - 1,000	7	21	12
1,001 or more	7	50	22
Participants	48	28	74
1.3 Administration by			
Fund itself	24	20	43
Assurer	38	17	30
Broker	0	-	5
Consulting adviser	17	3	13
Other	3	3	3
Combination	6	7	7
Participants	47	29	76

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
1.4 Investments by			
Fund itself	9	17	13
Assurer(s)	15	17	28
Investment house(s)	27	7	19
Other financial institution(s)	-	3	1
Combination of above	29	56	40
Participants	43	29	74
1.5 Number of investment institutions			
One	43	18	30
Two	32	18	30
Three	15	25	19
Four	10	18	13
Five or more	-	21	9
Participants	41	28	69
1.6 Fund assets invested in			
Market-related portfolio(s)	59	65	82
Guaranteed portfolio(s)	12	14	13
Combination of above	29	21	25
Participants	40	29	71

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
1.7 Aids (more than one answer possible)			
Formal aids policy	41	55	46
Formal aids education programme	14	29	30
Medical test (new members)	22	45	31
Test for HIV virus (new members)	8	16	11
Exclusion clause for life cover	10	6	9
Exclusion clause for disability cover	8	6	8
1.8 Equal benefits and contributions for males and females			
Yes	91	90	91
No	9	10	9
Participants	47	26	76
1.9 Subsidisation of pensioners' medical aid contributions			
Via pension fund	4	14	8
From current revenue	46	61	53
Via medical aid fund	13	11	12
Via separate reserve or provident fund	3	-	1
No subsidisation	35	14	27
Participants	44	28	74
1.10 Percentage subsidised by employer			
Up to 25%	-	6	2
25.1% - 49.9%	-	4	2
50%	30	55	39
50.1% - 75%	20	23	31
75.1% - 99.9%	3	14	8
100%	37	-	19
Participants	20	22	52

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
1.11 Medical aid fund open to new members			
Yes	58	71	63
No	42	29	37
Participants	45	16	79
1.12 Option of provident fund/money purchase pension fund for new members			
Yes	53	24	42
No	47	76	58
Participants	42	26	72
1.13 Funds are considering			
Establishing provident fund	2	16	8
Converting to pension fund based on accrued contributions	20	32	25
Participants	11	13	26
1.14 Management of fund by			
Principal officer/Administrator	9	-	3
Board of Trustees	82	97	88
Management committee	9	3	7
Participants	46	29	75
1.15 Number, if managed by Board of Trustees			
Three or less	5	4	5
Four	37	4	17
Five	18	4	19
Six	26	16	21
Seven or more	34	74	45
Participants	16	26	46

	Annual premium less than £3 million		Total
	Annual premium less than £3 million	Annual premium more than £3 million	
	%	%	%
1.16 Trustee members elected/nominated by			
Employees	3	4	3
Employers	37	25	33
Both	60	71	65
Participants	38	28	66
1.17 Largest representation, if elected by both employees and employer			
Employees	4	-	3
Employers	4	20	13
Equal representation	92	80	86
Participants	23	20	43
1.18 Representation of pensioners on Board of Trustees			
Yes	22	50	34
No	78	50	66
Participants	37	28	65
1.19 Representation of directors on Board of Trustees			
Yes	68	83	74
No	32	17	26
Participants	37	24	61
1.20 Total value of assets (£ million)			
0 - 12.0	19	-	11
12.1 - 50.0	41	3	25
50.1 - 120.0	14	14	14
120.1 - 300.0	21	7	15
300.1 or more	5	78	35
Participants	42	29	71

	Annual premium less than £3 million		Total
	Annual premium less than £3 million	Annual premium more than £3 million	
	%	%	%
1.21 Members informed about fund benefits by			
A nile booklet	76	90	81
Annual benefit statements	42	87	90
Notices	31	65	64
Trustee reports	27	42	33
Speeches	12	16	14
Audio-visual presentations	12	16	14
Workshops and discussion groups	18	21	21
1.22 Funds that feel that communication with members is sufficient			
Yes	77	69	74
No	23	31	26
Participants	47	29	76

Section 2: Contributions

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
2.1 Employer contributions as % of annual salaries			
0%	6	-	3
0.1% - 5%	-	-	-
5.1% - 7.5%	22	10	18
7.6% - 10%	31	16	25
10.1% - 12.5%	27	32	38
12.6% - 15%	4	13	7
15.1% - 20%	8	23	14
20.1% or more	4	6	5
Participants	69	31	80
2.2 Member contributions as % of annual salaries (top management)			
0%	7	4	6
0.1% - 5%	7	-	4
5.1% - 6%	12	4	9
6.1% - 7%	20	21	30
7.1% - 8%	47	64	54
8.1% or more	7	7	7
Participants	41	28	69
2.3 Member contributions as % of annual salaries (other)			
0%	2	3	3
0.1% - 2%	6	-	4
2.1% - 6%	10	3	8
6.1% - 7%	39	23	36
7.1% - 8%	49	65	54
8.1% or more	4	6	5
Participants	69	31	80

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
2.4 Provision for past service contributions			
Yes	77	71	72
No	23	29	25
Participants	40	31	39
2.5 Application of past service contributions			
Buying of past years of service	49	68	56
Buying of additional periods of retirement	35	18	29
Choice between above	11	14	12
Other	5	-	3
Participants	27	22	39

Section 3: Membership

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
3.1 Qualification requirements (more than one answer possible)			
None	-	7	3
Minimum service	69	85	87
Above minimum age	16	20	30
Below maximum age	67	44	55
Minimum salary	-	4	1
Minimum term of service	2	0	1
Other	1	22	11
3.2 Provident fund in operation			
Yes	73	88	64
No	27	12	36
Participants	49	31	80
3.3 Provident fund for (more than one answer possible)			
Temporary employees	3	-	2
Trade union members	29	14	25
Monthly, weekly paid	32	10	38
Choice of employee	38	30	38
Executives - "Top Hat" fund	26	37	35
Other	24	31	32

Section 4: Normal retirement age

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
4.1 Normal retirement age (men - top management)			
59 and younger	-	4	1
60 years	37	46	41
61 to 62 years	7	7	7
63 to 64 years	10	25	16
65 years	46	18	39
Participants	41	20	69
4.2 Normal retirement age (men - other)			
59 and younger	-	-	-
60 years	9	24	15
61 to 62 years	4	7	9
63 to 64 years	18	24	30
65 years	69	45	60
Participants	42	29	74
4.3 Normal retirement age (women - top management)			
59 and younger	-	4	3
60 years	34	42	37
61 to 62 years	6	11	9
63 to 64 years	16	25	30
65 years	42	18	32
Participants	38	23	64
4.4 Normal retirement age (women - other)			
59 and younger	-	-	-
60 years	27	21	23
61 to 62 years	2	11	6
63 to 64 years	16	25	19
65 years	55	43	50
Participants	44	28	72

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
4.5 Additional pensionable service for top management if retirement age is lower			
Yes	57	70	68
No	33	20	32
Participants	12	10	22
4.6 Number of years' additional pensionable service for top management			
1 or 2 years	-	14	7
3 years	50	14	33
4 years	-	-	-
5 years	50	58	53
More than 5 years	-	14	7
Participants	8	7	15

Section 5: Pensionable remuneration

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
5.1 Pensionable remuneration (top management) includes (more than one answer possible)			
Bonus (eg marketing)	16	16	16
Bonus (12th cheque)	49	42	46
Commission	12	6	10
Car benefit	20	35	36
Housing benefit	12	19	15
Other	12	19	15
5.2 Pensionable remuneration (other) includes (more than one answer possible)			
Bonus (eg marketing)	8	6	8
Bonus (12th cheque)	53	42	49
Commission	14	10	13
Car benefit	14	16	15
Housing benefit	6	6	6
Other	6	16	10
5.3 Definition of pensionable remuneration adjusted (past 2 years)			
Yes	10	14	13
No	90	85	88
Participants	49	28	77
5.4 Benefits added to pensionable remuneration (past 2 years) (more than one answer possible)			
Bonus (eg marketing)	17	25	30
Bonus (12th cheque)	50	25	40
Commission	-	-	-
Car benefit	33	100	60
Housing benefit	33	-	30
Other	17	25	30

Section 6: Normal retirement benefits

	Annual premium less		Total
	than \$2 million	than \$2 million	
	%	%	%
6.1 Average final salary for pension (top management)			
Last month	6	21	11
Last year	34	34	34
Last 2 years	36	35	36
Last 3 years	18	7	14
Last 4 years	2	—	1
Last 5 years	3	3	4
Participants	44	29	73
6.2 Average final salary for pension (other)			
Last month	3	23	13
Last year	32	32	32
Last 2 years	41	36	39
Last 3 years	18	8	13
Last 4 years	2	—	1
Last 5 years	2	3	3
Participants	44	31	75
6.3 Type of lump sum			
Contribution only	86	74	81
Gratuity only	8	16	11
Both	6	10	8
Participants	48	31	79
6.4 Gratuity benefit percentage of final salary for each pensionable year of service			
0% - 3.9%	45	37	33
4% - 5.9%	11	—	7
6% - 7.9%	22	63	47
8% - 9.9%	22	—	13
10% or more	—	—	—
Participants	9	6	15

	Annual premium less		Total
	than \$2 million	than \$2 million	
	%	%	%
6.5 Percentage of average final salary for each pensionable year of service (top management)			
1.02% or less	7	11	8
2%	52	38	47
2.22%	15	36	23
2.5%	24	11	18
More than 2.5%	2	4	3
Participants	46	28	74
6.6 Percentage of average final salary for each pensionable year of service (Other)			
1.02% or less	7	10	8
2%	61	47	55
2.22%	15	33	25
2.5%	13	7	12
More than 2.5%	2	3	3
Participants	48	30	78
6.7 Funds where a sliding scale is applicable			
Yes	13	23	20
No	82	77	80
Participants	43	31	74
6.8 Pension limited to a maximum at retirement			
Yes	16	16	16
No	84	84	84
Participants	49	31	80
6.9 Pension subject to a minimum at retirement			
Yes	26	10	19
No	74	90	81
Participants	47	30	77

Section 7: Early and late retirement

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
A.10 Type of minimum pension (top management)			
Percentage of final salary	25	-	19
An amount	50	25	43
Other basis	25	75	38
Participants	12	4	16
A.11 Type of minimum pension (other)			
Percentage of final salary	18	25	30
An amount	55	23	47
Other basis	27	50	33
Participants	27	4	13
A.12 Minimum term of service required for minimum benefits			
Yes	50	-	40
No	50	100	60
Participants	12	3	15
A.13 Minimum term of service			
Less than 5 years	-	-	-
5 to 9 years	-	-	-
10 to 14 years	17	-	17
15 years or more	83	-	83
Participants	4	-	6

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
Early retirement for reasons other than ill health			
7.1 Funds that allow for early retirement			
Yes	100	100	100
No	-	-	-
Participants	48	21	79
7.2 Number of years that early retirement may precede normal retirement			
Less than 5 years	-	3	1
5 years	8	19	13
6 - 9 years	23	26	24
10 years or more	69	52	62
Participants	48	31	79
7.3 Pension based on pensionable service till			
Actual early retirement date	91	90	91
Normal retirement date	7	10	8
Other	2	-	1
Participants	46	30	76
7.4 Basis of reduction (top management)			
No reduction	-	3	4
Actuarial basis	2	3	3
Fixed percentage per month	79	84	81
Fluctuating percentage per month	14	10	12
Participants	44	29	73
7.5 Basis of reduction (other)			
No reduction	4	3	4
Actuarial basis	2	3	3
Fixed percentage per month	81	84	81
Fluctuating percentage per month	13	10	12
Participants	45	31	76

	Annual premium less	Annual premium more	Total
	than \$3 million	than \$3 million	
	%	%	%
7.6 Fixed (single) percentage reduction (top management)			
1/2% per month or more	6	25	14
5/12% per month	-	8	3
2/3% per month	6	4	5
1/3% per month	12	17	14
1/4% per month or less	76	46	64
Participants	24	24	38
7.7 Fixed (single) percentage reduction (other)			
1/2% per month or more	9	27	16
5/12% per month	-	8	3
2/3% per month	6	4	5
1/3% per month	11	15	13
1/4% per month or less	74	46	63
Participants	33	26	67

Early retirement as a result of ill health

7.8 Funds that provide for early retirement on account of ill health			
Yes	83	77	81
No	17	23	19
Participants	47	30	77
7.9 Number of years that early retirement may precede normal retirement			
less than 3 years	6	13	9
3 years	3	-	3
6 - 9 years	11	-	7
10 years or more	80	87	83
Participants	33	22	38

	Annual premium less	Annual premium more	Total
	than \$3 million	than \$3 million	
	%	%	%
7.10 Pension based on service rth			
Date of retirement	37	29	30
Normal retirement date	41	49	40
Other	3	22	16
Participants	27	23	60
7.11 Basis of reduction			
None	73	73	73
Actuarial basis	3	3	3
Fixed percentage per month	19	23	21
Fluctuating percentage per month	6	-	3
Participants	36	22	58
7.12 Fixed (single) percentage reduction			
1/2% per month or more	14	20	17
5/12% per month	-	20	3
2/3% per month	14	-	8
1/3% per month	-	-	-
1/4% per month or less	71	60	67
Participants	2	3	12

Late retirement

7.13 Funds that allow late retirement			
Yes	85	87	83
No	20	13	18
Participants	49	31	80
7.14 Continuation of contributions after normal retirement date			
Yes	81	81	64
No	69	19	36
Participants	39	27	66

Section B: Increase in pensions

	Annual pension less		Total
	Less £3 million	More £3 million	
	%	%	%
7.15 Service after normal retirement date regarded as pensionable service			
Yes	53	89	60
No	47	11	32
Participants	38	27	65
7.16 Final average salary calculated on			
Normal retirement date	54	51	35
Actual retirement date	46	69	65
Participants	31	27	62
7.17 Increase of normal retirement pension			
None	13	49	29
Adversal basis	8	4	6
Pension increases granted	-	4	3
Fixed percentage	62	35	51
Fixed percentage plus process increases	5	8	6
Other	10	-	6
Participants	39	26	68
7.18 Fixed percentage increase in pension if contributions are continued			
1% per month or more	17	-	11
3/4% per month	17	14	16
1/2% per month	17	57	32
1/4% per month or less	49	29	41
Participants	12	7	19
7.19 Fixed percentage increase in pension if contributors cease			
1% per month or more	39	25	37
3/4% per month	22	-	18
1/2% per month	17	75	37
1/4% per month or less	22	-	18
Participants	18	4	22

	Annual pension less		Total
	Less £3 million	More £3 million	
	%	%	%
8.1 Funds that provide pension increases			
Yes	87	93	90
No	13	7	10
Participants	49	30	78
8.2 Method of pension increases			
None	-	-	-
Fixed percentage (only)	13	4	9
Ad hoc	19	76	83
Ad hoc with minimum	16	7	13
Rate declared by actuary	20	4	13
Combination of above	10	13	12
Participants	40	27	67
8.3 Average increases granted (1995)			
0% - 5%	-	-	-
5.1% - 7%	11	11	11
7.1% - 9%	26	37	36
9.1% - 11%	24	48	34
11.1% - 13%	16	4	11
13.1% - 15%	5	-	3
15.1% or more	8	-	5
Participants	37	27	64
8.4 Average increases granted (1996)			
0% - 5%	3	-	3
5.1% - 7%	8	26	16
7.1% - 9%	49	35	42
9.1% - 11%	20	25	32
11.1% - 13%	5	-	3
13.1% - 15%	3	-	2
15.1% or more	3	4	3
Participants	37	26	63

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
8.5 Average increases granted (1997)			
0% - 5%	5	-	3
5.1% - 7%	3	23	11
7.1% - 9%	39	42	60
9.1% - 11%	34	31	33
11.1% - 13%	16	4	11
13.1% - 15%	3	-	2
15.1% or more	-	-	-
Participants	39	26	64
8.6 Pension increases foreseen for the future (% increase in consumer price index)			
less than 20%	3	-	2
50%	6	4	3
66%	9	4	3
75%	46	42	43
100%	42	50	43
Participants	36	26	62
8.7 Additional increases granted (past 3 years)			
Yes	63	75	56
No	58	25	46
Participants	40	28	68

Section 9: Death benefits prior to retirement

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
9.1 Benefits or death before retirement (more than one answer possible)			
Lump-sum payment	92	97	94
Widow's pension	69	90	79
Widower's pension	53	84	65
Children's pension	65	87	74
9.2 Widow/widower's pension at remarriage			
Unchanged	91	93	92
Halved	-	-	-
Terminated	9	7	8
Participants	25	28	43
9.3 Only lump sums (including lump sums under separate schemes) paid or death Members without dependents (Top management)			
1 x salary	-	-	-
2 x salary	17	14	16
3 x salary	-	-	-
4 x salary	50	-	39
5 x salary	25	16	36
6 x salary	8	19	13
More than 6 x salary	-	10	16
Depending on years of service	-	0	-
Participants	12	4	16

	Annual pension less	Annual pension more	Total
	than £5 million	than £5 million	
	%	%	%
9.4 Only lump sums (including lump sums under separate schemes) paid at death Members without dependants (top management)			
1 x salary	8	33	14
2 x salary	36	-	36
3 x salary	-	-	-
4 x salary	36	-	36
5 x salary	18	-	18
6 x salary	-	33	7
More than 6 x salary	-	33	7
Depending on years of service	-	-	-
Participants	17	1	14
9.5 Only lump sums (including lump sums under separate schemes) paid at death Members without dependants (other)			
1 x salary	-	-	-
2 x salary	17	-	13
3 x salary	-	33	7
4 x salary	30	33	46
5 x salary	25	33	27
6 x salary	8	-	7
More than 6 x salary	-	-	-
Depending on years of service	-	-	-
Participants	18	2	18

	Annual pension less	Annual pension more	Total
	than £5 million	than £5 million	
	%	%	%
9.6 Only lump sums (including lump sums under separate schemes) paid at death Members without dependants (other)			
1 x salary	8	33	13
2 x salary	38	67	43
3 x salary	-	-	-
4 x salary	29	-	24
5 x salary	17	-	13
6 x salary	8	-	7
More than 6 x salary	-	-	-
Depending on years of service	-	-	-
Participants	12	3	15
9.7 Lump sum paid together with a spouse's pension Members without dependants (top management)			
1 x salary	13	16	14
2 x salary	54	26	45
3 x salary	18	8	13
4 x salary	8	8	8
5 x salary	6	4	5
6 x salary	-	4	2
More than 6 x salary	4	-	3
Depending on years of service	-	24	13
Participants	23	25	50

	Annual premium less	Annual premium more	Total
	than \$1 million	than \$1 million	
	%	%	%
9.8 Lump sum paid together with a spouse's pension Members without dependants (top management)			
1 x salary	12	14	13
2 x salary	36	30	47
3 x salary	16	9	13
4 x salary	8	8	9
5 x salary	4	5	4
6 x salary	-	-	-
More than 6 x salary	4	-	3
Depending on years of service	-	27	13
Participants	25	22	47
9.9 Lump sum paid together with a spouse's pension Members without dependants (other)			
1 x salary	15	15	15
2 x salary	54	43	47
3 x salary	13	11	13
4 x salary	8	7	8
5 x salary	8	4	6
6 x salary	-	-	-
More than 6 x salary	-	-	-
Depending on years of service	-	23	19
Participants	24	27	31

	Annual premium less	Annual premium more	Total
	than \$1 million	than \$1 million	
	%	%	%
9.10 Lump sum paid together with a spouse's pension Members without dependants (other)			
1 x salary	13	13	13
2 x salary	60	42	50
3 x salary	13	13	14
4 x salary	8	4	6
5 x salary	4	4	4
6 x salary	-	-	-
More than 6 x salary	-	-	-
Depending on years of service	-	25	13
Participants	24	24	40
9.11 Widow's/widower's pension calculated as			
% of member's salary	43	31	44
% of expected pension	17	79	56
Participants	25	28	63
9.12 Percentage of salary for widow's/widower's pension			
less than 30%	-	-	-
30% - 39%	19	17	19
40% - 49%	29	17	26
50%	16	49	40
More than 50%	14	17	15
Participants	21	6	27
9.13 Percentage of expected pension for widow's/widower's pension			
less than 50%	-	-	-
50%	29	33	43
51% - 59%	8	5	6
60%	-	39	18
More than 60%	33	33	33
Participants	12	37	33

Section 10: Death benefits after retirement

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
9.14 Percentage for children's pension (based on salary)			
10% or less	55	67	58
11% - 15%	6	-	4
16% - 20%	11	33	17
21% - 25%	17	-	13
More than 25%	11	-	8
Participants	18	6	24
9.15 Percentage for children's pension (based on expected pension)			
10% or less	13	13	12
11% - 15%	30	11	15
16% - 20%	13	35	37
21% - 25%	27	6	15
More than 25%	27	35	31
Participants	22	18	33
9.16 Maximum number of children			
1 or 2 children	9	19	14
3 children	59	55	48
4 children	19	19	19
More than 4 children	13	37	19
Participants	32	26	58
9.17 Description of dependent child (more than one answer possible)			
In terms of the Income Tax Act	53	12	34
Up to 18 years	53	69	60
19 - 21 years	25	23	24
22 - 25 years	18	27	21
26 years	6	27	16
Older than 26 years	-	12	5

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
10.1 Death benefits after retirement (more than one answer possible)			
No pension	8	3	6
Guarantee period	63	55	59
Temp. van	21	29	24
Widow's pension	77	67	85
Widower's pension	28	90	71
Child's pension	84	74	58
10.2 Guarantee period (together with widow's/widower's pension)			
0 years	4	7	3
1 - 4 years	-	-	-
5 years	81	80	81
6 - 9 years	-	-	-
10 years	12	13	14
Participants	37	12	42
10.3 Guarantee period (without widow's/widower's pension)			
0 years	8	-	3
1 - 4 years	-	-	-
5 years	74	85	78
6 - 9 years	-	-	-
10 years	23	13	19
Participants	22	12	36
10.4 Widow's/widower's pension as a percentage of the member's pension prior to commutation			
Less than 50%	3	3	3
50%	81	81	83
51% - 60%	18	31	20
61% - 70%	14	28	20
More than 70%	3	7	5
Participants	37	29	66

	Annual premium loss - Annual premium share		Total
	Over \$3 million	Over \$2 million	
	%	%	%
10.5 Children's pension as a percentage of the member's pension prior to commutation			
less than 10%	-	14	7
10% - 15%	42	29	33
16% - 20%	16	36	37
More than 20%	42	27	34
Participants	17	22	41
10.6 Lump-sum benefit provided by the fund			
Fixed amount	40	45	43
% of pension	10	33	21
Amount over pension paid	50	11	16
Other	30	11	21
Participants	10	9	19

Section 11: Disability benefits

	Annual premium loss - Annual premium share		Total
	Over \$3 million	Over \$2 million	
	%	%	%
11.1 Funds that provide a benefit at (more than one answer possible)			
Temporary disability	33	33	34
Permanent disability	71	22	64
11.2 Type of disability benefit (temporary disability)			
Lump sum only	6	-	4
Monthly income only	94	91	92
Temporary income followed by lump sum	-	-	-
Lump sum followed by income	-	9	4
Participants	16	11	37
11.3 Type of disability benefit (permanent disability)			
Lump sum only	3	20	8
Monthly income only	82	27	66
Temporary income followed by lump sum	-	7	3
Lump sum followed by income	15	44	24
Participants	24	18	49
11.4 Type of lump sum			
Multiple or percentage of annual salary	67	67	67
Fixed amount	-	8	3
Other	33	21	26
Participants	8	12	18

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
11.5 Multiple of annual salary if lump sum is payable on permanent disability			
1 x annual salary	20	17	18
2 x annual salary	-	49	27
3 x annual salary	40	17	27
4 x annual salary	20	17	18
5 x annual salary or more	20	-	10
Participants	5	8	13
11.6 Type of disability income			
Percentage of annual salary	81	82	81
Percentage of expected pension	17	4	13
Other	2	12	6
Participants	26	17	53
11.7 Disability benefit as a percentage of annual salary			
Less than 50%	-	8	3
50% - 59%	7	-	5
60% - 74%	-	15	5
75%	72	54	67
80% for 2 years and 75% thereafter	14	15	14
Other combination averaging over 75%	7	8	7
Participants	29	13	42
11.8 Increase in disability income			
None	23	11	19
Fixed percentage (inlet)	26	27	33
Ad hoc	23	44	30
Ad hoc with excesses	3	6	4
Base declared by member	8	6	8
Combination of above	6	6	6
Participants	31	19	53

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
11.9 Waiting period before payment starts (temporary disability)			
None	12	18	15
1 month	-	-	-
2 - 3 months	24	9	30
4 - 5 months	-	-	-
6 months	44	79	55
12 months	-	-	-
24 months	-	-	-
Participants	16	11	27
11.10 Waiting period before payment starts (permanent disability)			
None	15	36	21
1 month	-	-	-
2 - 3 months	29	14	23
4 - 5 months	-	-	-
6 months	53	50	63
12 months	3	-	3
24 months	-	-	-
Participants	24	14	48

Section 12: Withdrawal benefits

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
12.1 Cash benefits at termination of service (voluntary resignation)			
Own contributions without interest	-	-	-
Own contributions with interest	49	37	46
Member's contributions plus part of employer's contributions on a sliding scale plus interest	43	47	44
Member's contributions plus all of employer's contributions plus interest	-	3	1
Value of deferred pension	2	3	3
Actuarial reserve value at similar benefit	6	10	8
Participants	47	30	77
12.2 Cash benefits at termination of service (reemployment)			
Own contributions without interest	-	-	-
Own contributions with interest	19	21	30
Member's contributions plus part of employer's contributions on a sliding scale plus interest	14	14	14
Member's contributions plus all of employer's contributions plus interest	21	11	17
Value of deferred pension	2	7	4
Actuarial reserve value at similar benefit	44	27	45
Participants	42	28	70
12.3 Cash benefit increased by annually compounded interest rate			
Less than 2%	-	5	3
2% - 3.9%	9	9	9
4% - 5.9%	9	14	13
6% - 7.9%	23	18	21
8% - 9.9%	50	27	42
10% - 12%	6	23	12
More than 12%	3	-	3
Participants	31	22	57

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
12.4 Funds that allow transfer of benefit to another approved fund			
Yes	16	03	96
No	2	7	4
Participants	48	30	78
12.5 Benefit transferable on voluntary resignation			
Own contributions without interest	2	-	1
Own contributions with interest	16	15	14
Member's contributions plus part of employer's contributions on a sliding scale plus interest	31	49	50
Member's contributions plus all of employer's contributions plus interest	9	4	7
Value of deferred pension	2	8	3
Actuarial reserve value at similar benefit	20	32	38
Participants	45	28	73
12.6 Benefit transferable on reemployment			
Own contributions without interest	0	0	-
Own contributions with interest	10	4	8
Member's contributions plus part of employer's contributions on a sliding scale plus interest	15	25	19
Member's contributions plus all of employer's contributions plus interest	21	4	14
Value of deferred pension	3	4	3
Actuarial reserve value at similar benefit	31	53	56
Participants	39	24	63

Defined contribution pension funds

Section 1: General statistics

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
1.1 Active members			
1 - 50	10	-	5
51 - 100	10	-	3
101 - 500	63	52	35
501 - 1 000	14	24	19
1 001 - 5 000	3	38	22
5 001 or more	-	26	14
Participants	29	24	63
1.2 Pensioners (including normal retirement, widow's, children's and disability pension)			
1 - 10	31	9	19
11 - 20	12	4	8
21 - 50	30	9	19
51 - 100	15	12	13
101 - 500	4	23	13
501 - 1 000	4	9	6
1 001 or more	4	27	22
Participants	24	28	52
1.3 Administration by			
Fund itself	7	35	22
Assurer	39	38	38
Broker	24	-	11
Consulting agency	17	24	21
Other	10	-	5
Combination of above	3	3	3
Participants	29	34	63

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
1.4 Investments by			
Fund itself	8	12	10
Assurer(s)	44	29	36
Investment house(s)	16	15	18
Other financial institution(s)	12	6	8
Combination of above	20	38	31
Participants	22	34	59
1.5 Number of investment managers			
One	40	26	33
Two	36	38	37
Three	12	12	13
Four	4	18	13
Five or more	6	6	7
Participants	25	34	59
1.6 Fund assets invested in			
Market-related portfolio(s)	57	64	50
Guaranteed portfolio(s)	12	19	13
Combination of above	31	41	37
Participants	28	34	60
1.7 Investment choice for individual members			
Yes	6	18	14
No	92	82	86
Participants	23	24	59

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.8 If the choice is "yes"			
Cash channel	-	23	17
Market-related fund	100	75	63
Guaranteed fund	-	-	-
Participants	2	4	6
1.9 Market-related choice			
High growth	-	33	20
Balanced risk	100	67	60
Participants	2	3	3
1.10 Reserve account (if applicable) used for			
Stabilising investment returns	33	35	35
Stabilising costs or risk benefits	27	17	20
Sharing among members	7	14	11
Employer contribution holiday	13	10	11
Other	20	24	23
Participants	13	29	44
1.11 Aids (more than one answer possible)			
Formal Aids policy	38	51	40
Formal Aids admission policy	16	23	19
Medical test (new members)	28	37	33
Test for HIV (new members)	9	11	10
Exclusion clause for life cover	6	3	4
Exclusion clause for disability cover	3	3	3
1.12 Equal benefits and contributions for males and females			
Yes	95	100	98
No	4	-	2
Participants	29	34	62

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.13 Subsidisation of pensioners' contributions for males and females			
Via pension fund	0	0	0
From current revenues	35	61	49
Via medical aid fund	0	6	7
Separate pension or provident fund	-	3	3
No subsidisation	49	21	34
Participants	20	33	39
1.14 Percentage subsidised			
Up to 25%	-	-	0
25.1% - 49.9%	0	9	6
50%	62	39	47
50.1% - 75%	15	10	15
75.1% - 99.9%	-	9	6
100%	15	13	14
Participants	12	21	33
1.15 Management of fund by			
Principal officer	4	3	3
Board of trustees	96	87	97
Management committee	-	-	-
Participants	27	24	41
1.16 Number, if managed by Board of trustees			
Three or less	4	-	3
Four	28	12	19
Five	0	3	3
Six	30	13	24
Seven or more	24	70	30
Participants	23	33	56

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.17 Trustee members elected/nominated by			
Employees	-	-	-
Employer	19	16	17
Both	81	84	83
Participants	20	32	58
1.18 Largest representation, if elected/nominated by both employees/employer			
Employees	19	-	8
Employer	5	7	6
Equal representation	76	93	86
Participants	21	27	48
1.19 Representation of pensioners on Board of Trustees			
Yes	8	27	19
No	92	73	81
Participants	24	31	57
1.20 Representation of directors on Board of Trustees			
Yes	76	66	70
No	24	34	30
Participants	25	32	57
1.21 Total worth of assets (R million)			
0 - 12	36	0	14
12.1 - 60	30	6	14
60.1 - 120	30	18	33
120.1 - 300	4	24	16
300.1 or more	4	32	33
Participants	23	34	57

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.22 Members informed about fund benefits by (more than one answer possible)			
A role booklet	69	80	78
Annual benefit statements	73	97	87
Notices	23	43	34
Trustee reports	22	34	30
Speakers	8	14	10
Audiovisual presentations	13	21	22
Workshops and discussion groups	16	26	21
1.23 Funds that feel that communication with members is sufficient			
Yes	81	88	74
No	19	12	26
Participants	27	24	61
1.24 Transfer value of previous fund			
Actuarial reserve	53	30	39
Actuarial reserve plus fixed percentage	41	59	52
Actuarial reserve plus age related increase	-	4	2
Transfer credit based on averaged retirement benefit	6	7	7
Participants	27	27	44
1.25 Cost or risk benefits over the past years			
Increased	42	28	32
Decreased	8	15	13
No significant decrease	50	61	56
Participants	24	23	49

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
1.26 How did you react to the cost increase?			
Decreased basis	13	-	6
Subsidized from reserves	22	42	28
Decrease in contributions for retirement funding	22	-	13
Changed level of risk benefit	13	29	19
Employer contribution rate increased	22	29	23
Participate	9	7	16

Section 2: Contributions

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
2.1 Total annual contribution category (member plus employer contributions)			
Less than \$1 million	30	-	14
\$1 million to \$5 million	70	-	32
More than \$5 million	-	100	54
Participate	30	25	65
2.2 Employer contributions as % of annual salaries			
0%	3	-	3
0.1% - 2%	-	3	2
3.1% - 6%	10	3	6
6.1% - 7%	-	-	-
7.1% - 8%	13	17	15
8.1% - 10%	13	23	18
10.1% - 12%	23	23	23
12.1% or more	4	31	34
Participate	21	25	66
2.3 Member contributions as % of annual salaries (top management)			
0%	3	-	2
0.1% - 5%	7	-	3
5.1% - 6%	13	-	6
6.1% - 7%	17	26	22
7.1% - 8%	30	74	62
8.1% or more	10	-	5
Participate	30	34	64

Section 3: Membership

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
3.4 Member contributions as % of annual salaries (other):			
0%	3	-	3
0.1% - 5%	6	-	6
5.1% - 5%	12	-	6
6.1% - 7%	13	26	20
7.1% - 8%	33	71	63
8.1% or more	10	3	6
Participate	21	33	66
3.5 Provision for additional voluntary contributions			
Yes	59	74	67
No	41	26	33
Participate	22	34	66

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
3.1 Qualification requirements (more than one answer possible)			
None	6	3	4
Participate entirely	91	96	93
Above maximum age	16	11	13
Below maximum age	44	46	45
Minimum salary	-	-	-
Minimum term of service	3	-	1
Other	6	3	4
3.2 Provident fund in operation			
Yes	77	57	66
No	23	43	34
Participate	20	23	65
3.3 Provident fund for (more than one answer possible)			
Temporary employees	-	-	-
Trade union members	8	23	17
Hourly, week/pond	9	10	10
Choice of employee	32	40	45
Executives - "top hat" funds	32	20	26
Other	13	20	31

Section 4: Normal retirement age

	Annual premium less	Annual premium more	Total
	than £3 million	than £3 million	
	%	%	%
4.1 Normal retirement age (men - top management)			
59 or younger	3	-	3
60 years	67	45	55
61 - 62 years	7	6	6
63 - 64 years	3	23	16
65 years	20	26	23
Participants	20	22	66
4.2 Normal retirement age (men - other)			
59 or younger	-	-	0
60 years	42	31	36
61 - 62 years	3	6	5
63 - 64 years	15	23	16
65 years	42	40	41
Participants	21	25	66
4.3 Normal retirement age (women - top management)			
59 or younger	3	3	3
60 years	79	42	55
61 - 62 years	7	6	6
63 - 64 years	3	23	14
65 years	17	26	23
Participants	30	32	62
4.4 Normal retirement age (women - other)			
59 or younger	-	-	-
60 years	49	31	39
61 - 62 years	3	6	5
63 - 64 years	13	23	18
65 years	32	40	38
Participants	31	33	66

Section 5: Pensionable remuneration

	Annual premium less	Annual premium more	Total
	than £3 million	than £3 million	
	%	%	%
5.1 Pensionable remuneration (top management) includes (more than one answer possible)			
Bonus (eg marketing)	3	17	10
Bonus (13th cheque)	26	57	46
Commission	3	20	12
Car benefit	16	30	18
Housing benefit	6	17	13
Other	22	17	19
5.2 Pensionable remuneration (other) includes (more than one answer possible)			
Bonus (eg marketing)	3	14	9
Bonus (13th cheque)	31	60	46
Commission	3	23	13
Car benefit	9	20	15
Housing benefit	-	14	7
Other	19	17	18
5.3 Definition of pensionable remuneration adjusted (past 2 years)			
Yes	6	15	11
No	74	83	80
Participants	31	34	65
5.4 Benefits added to pensionable remuneration (past 2 years): (more than one answer possible)			
Bonus (eg marketing)	23	20	23
Bonus (13th cheque)	22	50	50
Commission	-	-	-
Car benefit	13	20	28
Housing benefit	-	20	13
Other	-	40	25

Section 6: Normal retirement benefits

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
6.1 Lump sum payable at retirement			
Yes	100	100	100
No	-	-	-
Participants	91	95	66
6.2 Percentage of accrued contributions payable in cash			
At least 33%	100	89	94
Less than 33%	-	11	6
Participants	91	95	66
6.3 Pension subject to guaranteed minimum at retirement			
Yes	7	23	15
No	93	77	85
Participants	88	88	65
6.4 Guaranteed minimum applicable to all members	100	23	46
Member's proportion of contribution to or conversion to defined contribution fund	-	37	27
Member's above-normal age at inception of or conversion to defined contribution fund	-	13	9
Other	-	23	18
Participants	3	47	21
6.5 Method to convert accrued contributions (less lump sum) into a pension			
Annuity purchased from issuer	69	31	61
Pension paid on actuarial basis from assets of fund	7	15	22
Combination of above	24	12	17
Participants	22	34	63

Section 7: Early and late retirement

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
Early retirement for reasons other than ill health			
7.1 Funds that allow for early retirement			
Yes	100	100	100
No	-	-	-
Participants	31	25	66
7.2 Number of years that early retirement may precede normal retirement			
Less than 5 years	0	3	3
5 years	10	14	12
5-9 years	20	31	29
10 years or more	61	52	56
Participants	31	25	66
Early retirement as a result of ill health			
7.3 Funds that provide for early retirement on account of ill health			
Yes	97	88	92
No	3	12	8
Participants	31	33	64
7.4 Maximum number of years that early retirement may precede normal retirement			
Less than 5 years	12	-	6
5 years	4	4	6
5-9 years	9	-	4
10 years or more	75	96	84
Participants	26	25	52

	Annual premium less than R5 million	Annual premium more than R5 million	Total
	%	%	%
Late retirement			
7.5 Funds that allow late retirement			
Yes	84	80	82
No	16	20	18
Don't participate	22	30	67
7.6 Continuation of contributions after normal retirement date			
Yes	70	51	62
No	30	49	18
Don't participate	77	28	55

Section 8: Increase in pensions

	Annual premium less than R5 million	Annual premium more than R5 million	Total
	%	%	%
8.1 Provision for pension increases			
No increase	0		0
Depends on member's choice of annuity	25	79	34
Based on rank held and by service	25	12	18
Ad-hoc in line with its terms and in certain circumstances but below late retirement	1	21	13
Smooth increase used for all increases	1	3	8
Construction of annuity	15	15	18
Don't participate	28	33	61

Section 9: Death benefits prior to retirement

	Annual premium less	Annual premium more	Total
	than £2 million	than £2 million	
	%	%	%
9.1 Benefits at death before retirement: (more than one answer possible)			
Lump-sum payment	97	100	99
Widow's pension	50	60	55
Widower's pension	41	49	45
Children's pension	44	57	51
9.2 Widow's/widower's pension at remarriage			
Unchanged	94	95	95
Halved	-	-	-
Terminated	6	5	5
Participants	16	21	27
9.3 Only lump sums (including lump sums under separate schemes) paid at death: Members without dependants (top management)			
1 x salary	-	-	-
2 x salary	-	8	4
3 x salary	23	8	15
4 x salary	8	8	8
5 x salary	23	8	15
6 x salary	8	15	12
More than 6 x salary	-	23	12
Dependent on years of service	15	-	8
Age-related	23	31	27
Participants	13	72	26

	Annual premium less	Annual premium more	Total
	than £2 million	than £2 million	
	%	%	%
9.4 Only lump sums (including lump sums under separate schemes) paid at death: Members without dependants (top management)			
1 x salary	-	-	-
2 x salary	8	8	8
3 x salary	23	8	15
4 x salary	8	15	12
5 x salary	15	8	12
6 x salary	8	15	12
More than 6 x salary	-	15	8
Dependent on years of service	15	-	8
Age-related	23	31	27
Participants	13	72	26
9.5 Only lump sums (including lump sums under separate schemes) paid at death: Members without dependants (other)			
1 x salary	-	-	-
2 x salary	-	8	4
3 x salary	22	8	15
4 x salary	8	8	8
5 x salary	23	8	15
6 x salary	8	15	12
More than 6 x salary	-	23	12
Dependent on years of service	15	-	8
Age-related	23	31	27
Participants	13	72	26

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	%
9.6 Only lump sums (including lump sums under separate schemes) paid at death Members without dependants (other)			
1 x salary	-	0	-
2 x salary	8	8	8
3 x salary	23	8	15
4 x salary	8	15	12
5 x salary	15	8	12
6 x salary	8	15	12
More than 6 x salary	-	15	8
Dependent on years of service	15	-	8
Age-related	23	81	27
Participants	12	12	26
9.7 Lump sum paid together with a widow's/widower's pension Members without dependants (top management)			
1 x salary	-	-	-
2 x salary	57	48	51
3 x salary	29	28	34
4 x salary	-	5	3
5 x salary	7	-	3
6 x salary	-	-	-
More than 6 x salary	-	-	-
Dependent on years of service	-	-	-
Age-related	7	10	9
Participants	14	27	35

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	%
9.8 Lump sum paid together with a widow's/widower's pension Members without dependants (top management)			
1 x salary	-	-	-
2 x salary	54	52	53
3 x salary	31	33	32
4 x salary	-	5	3
5 x salary	8	-	3
6 x salary	-	-	-
More than 6 x salary	-	-	-
Dependent on years of service	-	-	-
Age-related	8	10	9
Participants	12	27	34
9.9 Lump sum paid together with a widow's/widower's pension Members without dependants (other)			
1 x salary	-	-	-
2 x salary	54	56	55
3 x salary	31	33	32
4 x salary	8	8	6
5 x salary	-	-	-
6 x salary	-	-	-
More than 6 x salary	-	-	-
Dependent on years of service	-	-	-
Age-related	8	8	6
Participants	12	18	23

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
9.10 Lump sum paid together with a widow's/widower's pension			
Members without dependants (other)			
1 x salary			-
2 x salary	50	6	57
3 x salary	33	24	30
4 x salary	8	6	7
5 x salary	-	-	-
6 x salary	-	-	-
More than 6 x salary	-	-	-
Dependent on year of service	-	-	-
Aggregated	8	6	7
Participants	72	18	30
9.11 Percentage of salary for widow's/widower's pension			
Less than 30%	-	6	3
30% - 39%	14	13	16
40% - 49%	50	47	48
50%	29	11	23
More than 50%	7	12	10
Participants	14	17	31
9.12 Percentage of salary for children's pension			
10% or less	62	59	55
11% - 15%	3	31	21
16% - 20%	3	-	3
21% - 25%	15	9	10
More than 25%	8	11	10
Participants	13	16	29

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
9.13 Maximum number of children			
1 or 2 children	14	5	9
3 children	67	42	43
4 children	29	47	39
More than 4 children	7	11	9
Participants	14	10	33
9.14 Description of a dependent child (more than one answer possible)			
Number of the income tax Act	21	25	27
Up to 18 years	79	60	53
19 - 21 years	28	20	27
22 - 25 years	21	40	36
26 years	3	10	18
Older than 26 years	15	10	12

Section 10: Death benefits after retirement

	Annual pension less	Annual pension more	Total
	than £5 million	than £5 million	
	%	%	%
10.1 Determination of benefits on death after retirement			
Depends on member's choice of annuity	62	60	61
Defined in rules	38	43	41
10.2 Benefits (more than one answer possible)			
Guarantee period	70	67	68
Lump sum	40	33	36
Widow's pension	90	100	96
Widower's pension	80	93	80
Children's pension	50	73	64
10.3 Guarantee period (together with widow's/widower's pension)			
0 years	-	-	-
1 - 4 years	-	-	-
5 years	100	89	93
6 - 9 years	-	-	-
10 years	-	11	7
Participants	3	9	14
10.4 Guarantee period (without widow's/widower's pension)			
0 years	-	-	-
1 - 4 years	-	-	-
5 years	100	80	91
6 - 9 years	-	-	-
10 years	-	20	9
Participants	6	7	11

	Annual pension less	Annual pension more	Total
	than £5 million	than £5 million	
	%	%	%
10.5 Widow's/widower's pension as a percentage of the member's pension prior to commutation			
less than 50%	-	7	4
50%	50	47	48
51% - 60%	25	7	13
61% - 70%	-	13	9
More than 70%	25	37	36
Participants	8	15	23
10.6 Children's pension as a percentage of the member's pension prior to commutation			
less than 10%	-	38	33
10% - 15%	80	13	38
16% - 20%	-	13	8
More than 20%	20	36	31
Participants	2	8	13

Section 11: Disability benefits

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
11.1 Funds that provide a benefit or (more than one answer possible)			
Temporary disability	50	49	40
Permanent disability	81	77	79
11.2 Type of disability benefit (temporary disability), if applicable			
Lump sum only	-	-	-
Monthly income only	86	88	88
Temporary income followed by a lump sum	7	12	9
Lump sum followed by income	7	-	3
Participate	13	17	32
11.3 Type of disability benefit (permanent disability), if applicable			
Lump sum only	-	15	8
Monthly income only	88	82	75
Temporary income followed by a lump sum	4	4	4
Lump sum followed by income	8	19	13
Participate	22	27	32
11.4 Type of lump sum			
Multiple or percentage of annual salary	67	56	59
Fixed amount	33	-	6
Other	-	44	33
Participate	2	9	12

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
11.5 Multiple of annual salary if lump sum is payable on permanent disability			
1 x annual salary	33	25	29
2 x annual salary	34	50	63
3 x annual salary	-	23	14
4 x annual salary	-	-	-
2 x annual salary or more	33	-	14
Participate	7	4	7
11.6 Type of disability income			
Percentage of annual salary	96	93	94
Percentage of expected pension	4	4	4
Other	-	4	2
Participate	26	27	33
11.7 Disability income as a percentage of annual salary			
Less than 50%	0	4	2
50% - 59%	4	-	2
60% - 74%	4	28	16
75%	88	60	74
100% for 2 years and 75% thereafter	4	8	6
Other combination averaging over 75%	-	-	-
Participate	25	23	30

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
11.8 Increase in disability income			
None	15	4	9
Fixed percentage (rules)	28	14	21
Ad hoc	24	30	39
Ad hoc with minimum	4	13	9
Rate dictated by insurer	24	8	13
Combination of above	4	14	9
Participants	25	28	53
11.9 Waiting period before payment starts (temporary disability)			
None	7	10	13
1 month	-	-	-
2 - 3 months	33	41	38
4 - 5 months	-	-	-
6 months	60	41	49
12 months or longer	-	-	-
Participants	13	17	30
11.10 Waiting period before payment starts (permanent disability)			
None	8	31	20
1 month	-	-	-
2 - 3 months	33	23	28
4 - 5 months	-	-	-
6 months	39	42	50
12 months or longer	-	4	3
Participants	24	26	50

Section 12: Withdrawal benefits

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
12.1 Cash benefit at termination of service (voluntary resignation)			
Own contributions without interest	3	6	3
Own contributions plus interest	20	11	13
Member's contributions plus part of employer's contributions on a sliding scale plus interest	47	54	31
Member's contributions plus employer's contributions plus interest	7	5	6
Member's total share of fund	23	25	23
Participants	30	25	65
12.2 Cash benefit at termination of service (retirement)			
Own contributions without interest	-	3	3
Own contributions plus interest	10	3	6
Member's contributions plus part of employer's contributions on a sliding scale plus interest	10	23	17
Member's contributions plus employer's contributions plus interest	17	23	20
Member's total share of fund	63	48	55
Participants	30	25	65
12.3 Number of years after which part of employer contributions are payable on voluntary resignation (if a sliding scale applies)			
Payable immediately	23	11	16
1 - 2 years	48	21	31
3 - 5 years	23	26	25
6 - 10 years	-	31	19
More than 10 years	8	11	9
Participants	12	19	23

DEFINED CONTRIBUTION PENSION FUNDS 69

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
11.4 Number of years after which part of employer contributions are payable on retrenchment (if a sliding scale applies)			
Payable immediately	50	13	25
1 - 2 years	-	12	8
3 - 5 years	-	37	25
6 - 10 years	-	24	17
More than 10 years	50	13	25
Participants	4	8	12
11.5 Percentage of employer's contribution vesting each year (voluntary resignation)			
0% - 9.9%	27	20	23
10%	46	50	48
10.1% - 19.9%	7	-	3
20%	13	25	30
More than 20%	7	5	6
Participants	15	20	25
11.6 Percentage of employer's contribution vesting each year (retrenchment)			
0% - 9.9%	-	27	17
10%	25	20	22
10.1% - 19.9%	13	-	4
20%	13	12	13
More than 20%	49	40	44
Participants	8	15	23
11.7 Withdrawal benefit increased by annually compounded interest rate of			
less than 4%	15	9	11
4.0% - 5.9%	-	5	3
6.0% - 7.9%	23	8	14
8.0% - 9.9%	15	14	14
10.0% - 12%	39	27	32
More than 12%	8	26	26
Participants	13	22	25

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
11.8 Determination of interest rate			
Specified in rules	15	13	23
Based on fund's investment return	55	87	77
Participants	26	31	37
11.9 Funds that allow transfer to another approved fund			
Yes	100	97	98
No	-	3	2
Participants	20	32	45
11.10 Benefit transferable on voluntary resignation			
Own contributions without interest	-	-	-
Own contributions plus interest	7	6	6
Member's contributions plus part of employer's contributions on a sliding scale plus interest	43	32	38
Member's contributions plus all of employer's contributions plus interest	7	12	9
Member's total share of fund	43	30	47
Participants	30	24	44
11.11 Benefit transferable on retrenchment			
Own contributions without interest	-	-	-
Own contributions plus interest	7	-	3
Member's contributions plus part of employer's contributions on a sliding scale plus interest	7	3	5
Member's contributions plus all of employer's contributions plus interest	13	26	20
Member's total share of fund	73	71	73
Participants	20	34	44

Provident funds

Section 1: General statistics

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.1 Active members			
1 - 50	12	-	10
51 - 100	13	-	8
101 - 500	34	5	37
501 - 1 000	13	14	13
1 001 - 3 000	16	49	29
3 001 or more	3	12	13
Participants	28	22	60
1.2 Administration by			
Fund itself	18	9	15
Assure	29	26	31
Baker	16	23	18
Consulting activity	29	20	27
Other	3	5	3
Combination of above	5	5	5
Participants	28	22	60
1.3 Investments by			
Fund itself	3	0	5
Assure(s)	49	20	61
Investment house(s)	24	14	20
Other financial institution(s)	-	5	9
Combination of above	24	45	22
Participants	28	22	60

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.4 Number of investment institutions			
One	47	19	37
Two	19	24	31
Three	28	28	28
Four	3	19	9
Five or more	3	10	5
Participants	34	21	27
1.5 Assets of fund invested in			
Market-related portfolio(s)	29	27	28
Guaranteed portfolio(s)	29	18	23
Combination of above	43	55	47
Participants	34	22	67
1.6 Investment choice for individual members			
Yes	8	18	13
No	92	83	88
Participants	37	22	28
1.7 Reserves account used for			
Stabilising investment returns	15	39	24
Subsidising risk benefit	31	22	27
Sharing among members	22	11	19
Employer contribution holiday	18	21	14
Other	12	17	16
Participants	29	18	37

	Annual premium less	Annual premium more	Total
	than R5 million	+ than R5 million	
	%	%	%
1.8 Aids (more than one answer possible)			
Formal Aids policy	39	89	47
Formal Aids education programme	16	36	23
Medical test (new members)	18	23	30
Test for HIV (new members)	5	9	5
Exclusion clause for life cover	8	-	5
Exclusion clause for disability cover	3	-	3
1.9 Equal benefits and contributions for males and females			
Yes	97	95	97
No	3	5	3
Participants	29	22	50
1.10 Management of fund by			
Principal officer	14	-	8
Board of Trustees	86	100	92
Management committee	-	-	-
Participants	37	22	39
1.11 Number, if managed by Board of Trustees			
3 or less	1	-	1
4	16	-	9
5	6	-	4
6	37	18	30
7 or more	38	87	55
Participants	32	22	54
1.12 Trustee members nominated/elected by			
Employees	-	-	-
Employer	13	-	8
Both	87	100	93
Participants	31	22	53

	Annual premium less	Annual premium more	Total
	than R5 million	+ than R5 million	
	%	%	%
1.13 Largest representation, if nominated/elected by both			
Employees	13	5	10
Employer	7	1	6
Both	78	90	84
Participants	27	22	-
1.14 Total value of assets (R million)			
0 - 12	56	5	35
12.1 - 60	23	18	21
60.1 - 120	11	23	16
120.1 - 300	3	36	16
300.1 or more	8	18	12
Participants	36	22	58
1.15 Members interested about fund benefits by (more than one answer possible)			
A rule booklet	82	86	83
Annual benefit statements	92	100	95
Horices	39	59	47
Trustee reports	37	59	45
Speeches	11	23	13
Audio-visual presentations	19	20	18
Workshops and discussion group	24	23	23
1.16 Funds feel that communication with members is sufficient			
Yes	76	84	71
No	24	16	19
Participants	37	22	59
1.17 Provision of cash benefit is times of need			
Yes	8	5	5
No	94	95	95
Participants	25	22	57

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.18 Type of cash benefit			
Endowment plan	-	-	-
Savings scheme	100	100	100
Participants	2	2	2
1.19 Provision of housing aid			
Yes	65	82	71
No	35	18	29
Participants	37	22	59
1.20 Type of housing aid			
Loan as deposit for building society or bank mortgage	52	25	41
Direct loan to member	48	73	59
Participants	23	16	38
1.21 Transfer value of previous fund			
Actuarial reserve only	53	63	59
Actuarial reserve plus fixed percentage	23	33	37
Actuarial reserve plus age-related increase	14	5	10
Transfer credit based on actuarial retirement benefit	9	-	5
Participants	22	19	41
1.22 Cost of risk benefits over the past years			
Increased	50	25	42
Decreased	-	14	5
No age-related change	50	57	53
Participants	34	21	55

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
1.23 Reaction to increase			
Decreased benefit	-	-	-
Subsidised from reserves	47	43	45
Decrease in contributions for retirement funding	27	29	27
Changed level of risk benefit	13	14	14
Employer contribution rate increased	13	14	14
Participants	25	7	22

Section 2: Contributions

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
2.1 Total annual contribution category			
Less than \$1 million	53	-	33
\$1 million - \$5 million	47	-	29
More than \$5 million	-	100	20
Participate	38	22	56
2.2 Employer contributions as percentage of annual salaries			
0%	5	-	3
0.1% - 5%	-	3	2
5.1% - 6%	13	-	8
6.1% - 7%	8	-	5
7.1% - 8%	10	19	17
8.1% - 10%	20	31	31
10.1% - 12%	21	38	27
12.1 or more	8	3	7
Participate	38	21	39
2.3 Member's contributions as percentage of annual salaries			
0%	6	3	7
0.1% - 5%	8	-	5
5.1% - 6%	23	10	18
6.1% - 7%	36	35	36
7.1% - 8%	19	30	20
8.1 or more	6	-	4
Participate	38	30	56

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
2.4 Description of employer's contributions			
Certain percentage of salary plus cost of administration and risk benefits	24	23	24
Certain percentage of salary, which includes cost of administra- tion and risk benefits	76	77	76
Participate	37	22	39
2.5 If defined benefit fund is offered as an alternative, employer contribution rate to provident fund is			
More	20	10	19
Less	30	25	28
Same	50	56	53
Participate	20	18	36

Section 3: Membership

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
3.1 Description of membership			
Temporarily employed	-	-	-
Trade union members	24	-	15
Family, wood grants	14	17	15
Children of employees	43	26	60
Forevergreen - "Top Hat" fund	14	6	11
Participants	99	52	92
3.2 Qualification requirements (more than one answer possible)			
None	5	-	5
For recent workers	59	13	93
Allow minimum age	8	14	10
Below maximum age	37	67	38
Minimum equity	-	-	-
Minimum term of service	3	-	2
Other	11	-	7

Section 4: Retirement age

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
4.1 Normal retirement age (men)			
59 or younger	3	5	3
60 years	24	18	23
61 - 62 years	-	-	-
63 - 64 years	3	0	15
65 years	51	59	59
Participants	98	52	60
4.2 Normal retirement age (women)			
58 or younger	5	3	7
60 years	27	24	26
61 - 62 years	-	-	-
63 - 64 years	14	19	16
65 years	51	52	51
Participants	97	51	58
4.3 Funds that allow retirement before normal retirement age			
Yes	97	100	93
No	3	-	2
Participants	98	99	60
4.4 Number of years that early retirement may precede normal retirement			
less than 3 years	-	-	-
3 years	52	71	22
6 - 9 years	16	27	22
10 years or more	29	56	56
Participants	97	89	58

	Annual premium less	Annual premium more	Total
	than 85 million	than 85 million	
	%	%	%
4.5 Delay of retirement till after normal retirement date			
Yes	76	59	70
No	24	41	30
Participates	38	22	60
4.6 Continuation of contributions after normal retirement date			
Yes	66	77	69
No	34	23	31
Participates	29	13	42

Section 5: Pensionable remuneration

	Annual premium less	Annual premium more	Total
	than 85 million	than 85 million	
	%	%	%
5.1 Pensionable remuneration includes (more than one answer possible)			
Bonus (ag marketing)	13	5	18
Bonus (13th cheque)	32	41	35
Commission	8	5	7
Car allowance	11	14	13
Housing allowance	-	5	2
Overtime	3	-	3
Other	8	14	10
5.2 Definition of pensionable remuneration adjusted (past 3 years)			
Yes	11	5	9
No	89	95	91
Participates	97	71	88
5.3 Benefits added to pensionable remuneration (past 3 years) (more than one answer possible)			
Bonus (ag marketing)	25	-	30
Bonus (13th cheque)	50	100	60
Commission	25	-	20
Car allowance	25	100	40
Housing allowance	-	-	-
Overtime	-	-	-
Other	25	-	30

Section 6: Retirement benefits

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
6.1 Retirement benefits based on			
Contributions plus investment returns	95	95	95
Fixed formula	5	5	5
Participants	38	22	60
6.2 Funds considering converting to retirement benefits based on accumulated contributions			
Yes	50	-	33
No	50	100	67
Participants	3	1	3

Section 7: Death benefits prior to retirement

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
7.1 Benefits paid to dependants (more than one answer possible)			
Accumulated member's contributions	11	9	10
Accumulated member's contributions plus part of employer's contributions as a sliding scale	21	18	30
Accumulated member and employer contributions	61	59	60
Lump sum payment of multiple of salary	79	91	83
Lump sum payment of multiple of salary subject to receipt of the member's share of the fund	3	6	5
Spouse's pension	3	5	3
Children's pension	3	5	3
7.2 Only lump sums (including lump sums under separate schemes) paid at death			
Members without dependants			
1 x salary	3	-	1
2 x salary	19	19	14
3 x salary	42	10	28
4 x salary	29	37	33
5 x salary	7	14	10
6 x salary	3	10	6
More than 6 x salary	3	5	4
Depending on years of service	3	5	4
Participants	29	21	50

Section B: Disability benefits

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
7.3 Only lump sums (including lump sums under separate schemes) paid at death			
Members without dependants			
1 x salary	4	-	2
2 x salary	18	25	21
3 x salary	37	5	25
4 x salary	25	40	33
5 x salary	4	10	6
6 x salary	4	10	6
More than 6 x salary	4	5	4
Depending on years of service	4	5	4
Participants	28	22	48
7.4 Provision of separate funeral benefit			
Yes	55	73	62
No	45	27	38
Participants	38	22	60
7.5 Funeral benefit on death of principal member			
£1 000	-	-	-
£1 500	-	-	-
£2 000	24	19	22
£3 000	43	31	38
£4 000 or more	33	50	40
Participants	21	16	37

	Annual premium less	Annual premium more	Total
	than £5 million	than £5 million	
	%	%	%
8.1 Funds that provide a benefit or (more than one answer possible)			
Temporary disability	53	59	55
Permanent disability	87	85	87
8.2 Type of disability benefit (temporary disability), if provided for			
Lump sum only	-	-	-
Monthly income only	100	100	100
Income followed by lump sum	-	-	-
Lump sum followed by income	-	-	-
Participants	29	13	33
8.3 Type of disability benefit (permanent disability), if provided for			
Lump sum only	24	36	38
Monthly income only	67	32	55
Income followed by lump sum	8	21	13
Lump sum followed by income	-	11	4
Participants	24	18	33
8.4 Type of lump sum, if provided for			
Multiple or percentage of annual salary	73	85	84
Fixed amount	9	5	8
Other	18	-	8
Participants	11	12	24

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
8.5 Multiple of annual salary if lump sum is payable on permanent disability			
1 x annual salary	16	33	26
2 x annual salary	29	17	21
3 x annual salary	43	6	21
4 x annual salary	16	23	21
5 x annual salary or more	-	17	11
Participants	7	12	19
8.6 Disability benefit as a percentage of annual salary			
less than 50%	-	-	-
50% - 59%	-	12	4
60% - 74%	10	-	7
75%	77	76	76
100% for 2 years and 75% thereafter	10	12	11
Other combination averaging over 75%	3	-	3
Participants	26	17	46
8.7 Increase in disability income			
None	33	61	43
Fixed percentage (sales)	14	11	25
Ad hoc with minimum	14	22	24
Rate declared by issuer	-	-	-
Combination of above	9	6	8
Participants	23	18	31

	Annual premium less	Annual premium more	Total
	than R5 million	than R5 million	
	%	%	%
8.8 Waiting period before payment starts (temporary disability)			
None	-	6	3
1 month	25	6	18
2 - 3 months	45	61	52
4 - 5 months	5	-	3
6 months	25	15	21
12 months or longer	-	6	3
Participants	20	11	33
8.9 Waiting period before payment starts (permanent disability)			
None	9	11	10
1 month	9	-	6
2 - 3 months	33	32	33
4 - 5 months	9	-	3
6 months	43	52	45
12 months or longer	9	5	6
Participants	33	11	32

Section 9: Withdrawal benefits

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
9.1 Cash benefit normally paid to members at termination of service (voluntary resignation)			
Owe contributions without interest	—	—	—
Owe contributions plus interest	14	—	8
Member's contributions plus part of employer's contributions on sliding scale plus interest	53	72	62
Member's contributions plus all of employer's contributions plus interest	11	5	8
Member's total share of fund	22	23	32
Participants	37	22	59
9.2 Cash benefit normally paid to members at termination of service (retirement)			
Owe contributions without interest	—	—	—
Owe contributions plus interest	3	—	3
Member's contributions plus part of employer's contributions on sliding scale plus interest	16	18	17
Member's contributions plus all of employer's contributions plus interest	38	41	39
Member's total share of fund	43	41	43
Participants	37	22	59
9.3 Number of year's membership after which a portion of the employer's contributions is repayable (voluntary resignation), if sliding scale is applicable			
Payable immediately	21	53	18
1 - 2 years	46	27	38
3 - 5 years	26	46	35
6 - 10 years	5	7	6
More than 10 years	—	7	3
Participants	19	13	34

	Annual premium less	Annual premium more	Total
	than \$5 million	than \$5 million	
	%	%	%
9.4 Number of year's membership after which a portion of the employer's contributions is repayable (voluntary resignation)			
Payable immediately	42	23	37
1 - 2 years	—	50	18
3 - 5 years	29	—	18
6 - 10 years	26	—	18
More than 10 years	—	25	9
Participants	7	4	11
9.5 Percentage of employer contributions that vest each year (voluntary resignation), if sliding scale is applicable			
0% - 9.9%	14	6	11
10%	40	23	34
10.1% - 19.9%	—	18	8
20%	33	31	36
More than 20%	23	19	21
Participants	22	14	38
9.6 Percentage of employer contributions that vest each year (retirement)			
0% - 9.9%	14	7	11
10%	21	14	18
10.1% - 19.9%	—	21	11
20%	7	7	7
More than 20%	58	51	53
Participants	14	14	28
9.7 Interest rate payable (compounded annually)			
Less than 4%	6	—	4
4.0% - 5.9%	9	—	4
6.0% - 7.9%	24	—	15
8.0% - 9.9%	38	20	25
10.0% - 11.9%	9	30	15
12.0% - 15.0%	18	10	15
More than 15.0%	12	40	22
Participants	17	10	27

	Annual premium less than \$5 million	Annual premium more than \$5 million	Total
	%	%	%
9.8 Determination of interest rate			
Specified in rules	18	5	19
Based on investment return of fund	72	95	81
Participants	37	71	53
9.9 Funds that allow transfer of benefit to another approved fund			
Yes	100	81	97
No	-	9	3
Participants	38	22	60
9.10 Benefit transferable (voluntary resignation)			
Own contributions without interest	-	-	-
Own contributions plus interest	5	-	4
Member's contributions plus part of employer's contributions on a sliding scale plus interest	57	65	59
Member's contributions plus all of employer's contributions plus interest	14	5	11
Member's total share of fund	34	30	36
Participants	37	20	57
9.11 Benefit transferable (re-employment)			
Own contributions without interest	-	-	-
Own contributions plus interest	2	-	3
Member's contributions plus part of employer's contributions on a sliding scale plus interest	16	11	14
Member's contributions plus all of employer's contributions plus interest	30	67	36
Member's total share of fund	51	42	48
Participants	37	70	56

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Please contact Sanlam Employee Benefits with any suggestions on how we can make this survey more authoritative. We can be contacted at:

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